

## G rard Mounier, Adm. A.

### Strategic Advisor

G rard Mounier is a strategic advisor in the Business Law group, specializing in infrastructure and project financing. In addition, he is also the co-chair of the Infrastructure group at Lavery.

Mr. Mounier has extensive experience in corporate financing from his background in banking and private enterprise. For the last several years, he has worked exclusively on infrastructure, energy, industrial asset and mining project financing.

Mr. Mounier's mandate is to promote Lavery's services in the infrastructure, natural resources, energy and mining industries in the business community and to offer his project financing expertise to the firm's clients. He also coordinates business development efforts in the Infrastructure industry and provides support for professionals in the firm in arranging project financing.

### Representative mandates

## Public Private Partnerships (PPP)

Participation as a lender in the financing of several major public private partnership (PPP) infrastructure projects in Canada including:

- New Champlain Bridge (Quebec, \$4.2 billion)
- York vivaNext Bus Rapid Transit (Ontario, \$368 million)
- South West Calgary Ring Road (Alberta, \$1.4 billion)

Participation as a potential lender in the competitive bidding process for numerous public private partnership (PPP) projects, including:

- Baie Saint-Paul Hospital (Quebec)
- Cambridge Memorial Hospital (Ontario)
- North Commuter Parkway (Saskatoon bridges, Saskatchewan)
- Moncton Multi-Use Sport and Entertainment Facility (New Brunswick)
- Site C Clean Energy Worker Accommodation (British Columbia)



## Strategic Advisor Montr al

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### Languages

English  
French

## Renewable Energy

Participation as a lender in the financing of several wind energy projects, including:

Mesgig Ugju's'n ("Big Wind" in the Mi'gmaq language), a 150 MW project located in the regional county municipality of Avignon, Québec

Pierre-De Saurel wind park, a 24.6 MW project in Québec, as lead arranger and agent

Financing of four projects in France (Touvent, Plateau de Savernat, St-Patrick and Avignonet) on behalf of a Canadian developer and in partnership with a French bank

Prince Wind Energy project (189 MW, Ontario)

Fermeuse Wind Power Project (27 MW, Newfoundland)

Le Plateau 2 (23 MW, Québec)

Participation in the financing of numerous solar energy projects in Ontario:

Grand Renewable Solar (100 MW, 2013) and Kingston Solar (100 MW, 2014), in both cases as co-lead arranger, on behalf of a group of Canadian institutional investors. At the time, these two projects were considered to be the two largest solar projects ever built in Canada

Participation as lender in medium-sized projects or groups of projects, such as SunE Solar Spirit and CSI Solar Project 5

Participation in a large number of standard-sized (10 MW) solar projects, such as SunE Alfred, SunE Unity, Helios Solar, SunE Odessa, SunE Rutley, and SunE Norfolk Bloomsburg

Participation in the financing of several hydroelectric power stations, of all sizes:

Lower Mattagami Hydroelectric Complex (450 MW, Ontario)

Fitzsimmons Creek Hydro (7.5 MW, British Columbia), as lead arranger and agent

Hydro Bromptonville (10 MW, Quebec)

Glen Miller Power Hydro (8 MW, Ontario)

Rutherford Creek (49.9 MW, Ontario)

Participation in the financing of the Kruger Energy Bromptonville biomass cogeneration project

Arranging financing for hydroelectric mini-power stations in France with *Groupe Énergie (Groupe Compagnie Générale des Eaux/Vivendi, 1990)*

## Non-renewable Energy

Participation in the financing of several natural gas power station projects, including:

Green Electron Power Project (300 MW, Ontario)

Genalta II LP (17 MW, Alberta)

## Industrial Projects

Participation in the financing of the McInnis Cement plant in Port-Daniel–Gascon in the Gaspé region (\$1.5 billion project)

Involvement in most of the major industrial projects in Québec in recent years, such as IFFCO, FerroQuébec, Kruger Wayagamac

## Mining Projects

Involvement in mining projects in connection with *Plan Nord*, such as the Stornoway Diamonds project (\$946 million)

## Other Major Transportation Infrastructure Projects

Participation as co-lead of the financing for the acquisition of Toronto's Billy Bishop airport terminal in 2015 by a consortium of institutional investors

Management of the financing for the OrlyVal project in Paris, France, in 1990, one of the first projects to use an alternative financing method (€250 million, 30-year concession)

Management of the Cairo Metro project (1988)

## Conferences

Speaker, « *Le rééquipement : l'analyse des risques de refinancement des projets du point de vue des investisseurs et des prêteurs* », 12<sup>th</sup> Québec Wind Energy Conference, June 2018.

Panelist, *Biomasse : Les enjeux d'un financement réussi*, 2016 annual conference of the *Association québécoise de la production d'énergie renouvelable* (A.Q.P.E.R.)

Participation in the panel on *La production privée et les partenariats communautaires, des vecteurs de richesse collective*, 2014 annual conference of the *Association québécoise de la production d'énergie renouvelable* (A.Q.P.E.R.)

Participation in a discussion panel on the topic of relations between developers and lenders in public private partnership projects, 9th annual Canadian forum on infrastructure financing, organized by Euromoney Seminars in 2014

Presentation on the topic *Financement d'un projet de biomasse : l'analyse du banquier*, 2013 annual conference of the *Association québécoise de la production d'énergie renouvelable*

(A.Q.P.E.R.)

Speaker, *Multiculturalisme et gestion d'entreprise*, *Ordre des administrateurs agréés du Québec* (O.A.A.Q.), 2002

## Education

Master Degree in Business Administration, *Institut Supérieur de Gestion*, Paris, 1988

## Boards and Professional Affiliations

*TechnoCentre éolien*, member of the board of directors since 2016 and secretary-treasurer since 2018

*Conseil des infrastructures* (previously IPPP), member since 2014, administrator since 2015 and member of Executive Committee since 2018

*Ordre des administrateurs agréés du Québec*, member since 2004

*Cercle de la finance internationale de Montréal*, member since 1999, member of the board of directors since 2000 and treasurer since 2005