

The Corporate Director : Questions & Answers

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SUMMARY

INTRODUCTION		
1.	Is a director required to be a shareholder or member of the legal person?	
2.	Who is eligible to become a director?	
3.	What precautions should a proposed director take prior to accepting to act as a corporate director?	
4.	What are the duties of a member of a board of directors?7	
5.	What does the duty of care involve?	
6.	What does the duty of loyalty involve?10	
7.	Are a director's duties limited to their "fiduciary" aspect?	
8.	Are the duties of SME or NFPO directors different from those of the directors of a large corporation	
9.	Do directors, taken individually, have rights and authority separate from those of the board of directors?	
10.	May a director give a power of attorney?	
11.	Does a director have any legal duty to the person who had him elected or appointed to the board of directors?	
12.	Are the duties and potential liability of an observer, a member of an advisory or consultative committee the same as those of a director?	
13.	Are shareholders exercising certain powers usually reserved to the board of directors bound by the "fiduciary duties" of directors?	
14.	What are the main elements of the board of directors' mandate ("charter")? 17	
15.	What should be the level of intervention of a board of directors in managing the legal person?	
16.	Can the powers of the board of directors be restricted or withdrawn?	
17.	What are the information and documents of the legal person which the board of directors is entitled to access?	
18.	Must or can a director abstains from voting in respect of certain issues?	

19.	Can a director be relieved of his duty of confidentiality?
20.	Can a director be removed by the board during his term of office?
21.	What are the most frequent cases of conflict between the interests of the legal person and those of a director?
22.	What training and information should directors receive and obtain?
23.	To what risks of liability or being found guilty are directors exposed?26
24.	What can directors do to protect themselves against the potential risks of being found liable or guilty?
25.	Should a director have his dissent recorded in respect of some decisions of the board of directors?
26.	How important should integrity be to directors?
27.	How important should risk management be to directors?
28.	What should the board do in the event of a proposed transaction involving a member of management or another director as a co-contracting party?
29.	Why and how to resign from one's directorship?
30.	Does resigning discharge a director from his obligations?
31.	Is a resigning director who is not replaced always deemed to be in office or is he discharged from his obligations?
32.	What does entail the offices of chairman of the board of directors or chair of a committee?
33.	What is the purpose of minutes (or reports) of the meetings of the board and what should they contain?
34.	What types of certificates should be obtained by directors from management and what is their purpose?
35.	What is the purpose of the reports or external expert opinions and when should a director require them?
36.	Should the board establish committees of the board of directors and who should sit on these committees?
37.	Can a unanimous written resolution of all the directors replace a formal meeting of the board of directors?

38.	What is the recipe for an effective and respectful meeting of the board of directors or a committee?	
39.	What is the corporate veil and what is its relevance for directors?	
40.	What are the risks associated with the eligibility criteria of members of a NFPO? \dots 48	
41.	What meaning should be given to the words or expressions "importance", "reasonable", "independence" and "fiduciary out?"	
42.	What is the relevance of meetings without management being present?55	
43.	How should directors exercise their duty of care in respect of the approval of contracts and the certificates to be provided to public authorities or third parties?	
44.	Is trading on the shares and securities of a corporation on the basis of confidential information, which is not known to the public, permitted?	
45.	Are directors required to verify the creditworthiness of the legal person before approving some operations?	
46.	What importance should directors place on the assessment of the board?	
47.	Is the ratification of by-laws, resolutions, acts and decisions of the board and management at the meetings of shareholders or members necessary?	
48.	What should the mandate of a governance committee include?	
49.	What is the role of the board respecting actual and potential crises?	
50.	What is an oppression remedy for abuse by a legal person and in what circumstances can it be instituted against a director?	
Conclusion		

THE CORPORATE DIRECTOR'S Q & A by André Laurin with the collaboration of André Vautour

INTRODUCTION

Individuals who think about becoming directors of a legal person or those who already are wonder or should be wondering about several issues. We attempted to provide practical and concrete answers within the applicable legal framework. However, this bulletin is not intended to be nor is it a law treatise or a legal opinion. Readers seeking a legal opinion should consult their legal advisors.

Each question is preceded by a number. Where an answer to a question refers to another question, the number of this other question is indicated at the bottom of the page. Other bulletins dealing with corporate governance have also been published and are available on Lavery's website (Lavery \rightarrow Publications).

This text has been initially published in May 2015. This second version includes new questions, as well as some additions and clarifications.

1. Is a director required to be a shareholder or member of the legal person?

Subject to the following, the **answer** to this question is **no**.

However, the governing statute, articles of incorporation, internal or administrative by-laws or unanimous shareholder agreement may stipulate specific eligibility conditions.

For instance, as a non-exhaustive list of examples,

- the incorporating statute or the by-laws of a not-for-profit organization (NFPO), professional corporation or some other legal persons may stipulate requirements as to membership, residence, citizenship, etc.;
- the articles of incorporation of a corporation or a unanimous shareholders agreement may confer on a shareholder the authority to appoint one or several directors or provide that a director must also be a shareholder.

2. <u>Who is eligible to become a director?</u>

The eligibility conditions are mainly found either in the *Civil Code of Québec*¹ for legal persons governed by it or in the incorporating statute of the legal person, as completed in both cases by the internal or administrative by-laws duly adopted by the legal person or a unanimous shareholder agreement.

¹ *Civil Code of Québec*, CQLR, c. C-1991

Under all relevant statutes, a **director** must be a **natural person**. A legal person cannot be a member of the board of directors of another legal person.

Article 327 of the *Civil Code of Québec*² stipulates that "Minors, persons of full age under tutorship or curatorship, bankrupts and persons prohibited by the court from holding such office" are disqualified for office as directors. Exclusions which are similar in whole or in part are to be found in most incorporating statutes of legal persons.

Most incorporating statutes do **not** require directors to be **shareholders** or, in the case of a NFPO, a **member** of the legal person.

Moreover, **some incorporating statutes** prescribe eligibility conditions, such as **citizenship** or **residence**.

Some statutes other than the incorporating statutes or some regulations or decisions of regulatory authorities establish **prohibitions** from acting as a director generally or, in other circumstances, from acting as a director of specific legal persons.

In another publication entitled "Can a director be removed by the board of directors during his term of office?"³ we discussed **some additional eligibility conditions which may be prescribed by the internal or administrative by-laws**. Some legal person may, for example, wish to impose as an eligibility condition the absence of criminal record to avoid having to file an application with the court under article 329 of the *Civil Code of Québec*⁴ to obtain the removal of a director who has been found guilty of an offence pursuant to the *Criminal Code*.

Losing or no longer meeting the conditions of eligibility should, in our opinion, result in most cases and for most purposes, in the automatic **disqualification** of a natural person as a director.

Any person who is invited to become a director of a legal person and the legal person itself must therefore **verify** that the applicable eligibility conditions are met.

3. <u>What precautions should a proposed director take prior to accepting to act as a corporate director?</u>

A person who is invited or wishes to become a director should clearly make some **prior verification**, **including**:

- his interest for the organization and its objectives;
- the requirements of the position as to time and efforts and his availability in that respect;
- the actual possibility to make a significant contribution, therefore resulting in added value for the legal person;

² *Civil Code of Québec*, CQLR c. C-1991

³ Lavery website \rightarrow Publications \rightarrow "The Corporate Director's Q & A" \rightarrow "20. Can a director be removed by the board during his term of office?"

⁴ *Civil Code of Québec*, CQLR c. C-1991

- the quality of incumbent directors, who will be his colleagues if he accepts to act as a director;
- the receptivity of management respecting sound governance and the help provided by management to directors to enable them to discharge their duties and play their full role;
- the quality of the existing corporate governance;
- the financial health of the legal person;
- the existence of actual or threatened significant proceedings against the legal person;
- the compliance by the organization with laws and contracts;
- the existence of adequate directors' and officers' liability insurance coverage;
- the availability of an indemnification undertaking by the legal person in favour of the director;
- the existence of recent director resignations and the reason thereof;
- the proportionality of compensation relative to the liability risks (mainly in the case of reporting issuers).

Preliminary discussions with the chief executive officer, the chairman of the board and some current and former directors may be helpful in obtaining adequate confirmations in respect of many of these items. However, these discussions **should be completed by reviewing documents** such as the financial statements, court records, minutes...).

A person who is an officer, director or employee of a corporation must also ensure that any **office or function** with another legal person is **acceptable** to the first corporation. The new office or function may in fact contravene a policy of the corporation, the contract between the individual and the corporation or the interest of the corporation.

The **risks to reputation** related to accepting to act as director with some legal **persons are** not to be neglected either. We have recently seen that the reputation of high quality persons who had accepted on a *pro bono* basis to act as directors of not-for-profit organizations suffered as a result. The media, politicians and even auditors general sometimes draw quick, not necessarily well-founded conclusions as to the proper discharge of their duties by directors.

4. What are the duties of a member of a board of directors?

Incorporating statutes, particularly the Canada Business Corporations Act^5 and the Business Corporations Act^6 (Quebec), as well as the Civil Code of Québec⁷ all stipulate **two general duties** which directors are subject to, that is, the duty of **care** and the duty of **loyalty**. The Canada Business Corporations Act stipulates these duties as follows:

"122. (1) **[Duty of care of directors and officers]** Every director and officer of a corporation in exercising their powers and discharging their duties shall:

⁵ Canada Business Corporations Act, R.S.C. 1985, c. C-44

⁶ Business Corporations Act, CQLR, c. S-31.1 art. 119

⁷ Civil Code of Québec, CQLR, c. C-1991, articles 321 and following

- (a) act honestly and in good faith with a view to the best interests of the corporation; and
- (b) exercise the care, diligence and skill that a reasonably prudent person would exercise in comparable circumstances."

In such a context, **directors must, together with management, take reasonable measures for allowing the board of directors to play it role**, as well as comply with its charter and good governance practices.

In addition to these general duties, a director is **also** subject to many **statutory obligations or presumptions of liability or guilt** under various statutes, particularly for unpaid salaries and remittance of deductions at source and GST/QST or harmonized sales tax. It is important for directors to be aware of **all the statutory obligations** and presumptions that apply under the law. They must also ensure that the legal person takes appropriate measures in this respect and that the board supervises such measures.

5. What does the duty of care involve?

The duty of care implies that a director has to attend the meetings of the board and its committees of which he is a member of, prepare for such meetings, inquire about the legal person, its activities and its market, supervise the management of the legal person and provide a positive and active contribution to the best of his knowledge and competence. This contribution also includes the communication of information he collects which may help the legal person.

Directors must be **well informed, proactive and have the courage to act**. The **courage to act** means that he must not hesitate to express his actual thoughts and propose what appears to him to have to be done in the best interest of the corporation, even if this may displease management or colleagues or affect his own personal ambitions and interests.

The Supreme Court of Canada interpreted the duty of diligence as follows in the *Peoples* Case⁸:

"[67] Directors and officers will not be held to be in breach of the duty of care under s. 122(1)(b) of the CBCA if they act prudently and on a reasonably informed basis. The decisions they make must be reasonable business decisions in light of all the circumstances about which the directors or officers knew or ought to have known. In determining whether directors have acted in a manner that breached the duty of care, it is worth repeating that perfection is not demanded. Courts are ill-suited and should be reluctant to secondguess the application of business expertise to the considerations that are involved in corporate decision making, but they are capable, on the facts of any case, of determining whether an appropriate degree of prudence and diligence was brought to bear in reaching what is claimed to be a reasonable business decision at the time it was made."

(emphasis added)

⁸ Peoples Department Stores Inc. (Trustee of) v. Wise, 2004 SCC 68

Both the **process** leading to the decision and the **decision** itself must comply with the **criteria of care and reasonability** in the circumstances. The courts compare the process which was followed with the practices of other legal persons in the same area of activity but take into account particular circumstances. The process implies that the director must adequately **inform himself** and, in some instances, obtain opinions from **independent experts**.

As noted by several authors, the duty of care initially focused on monitoring compliance, and then progressively evolved to put significant emphasis on value creation, without however disregarding the monitoring element⁹.

When the board delegates part of its duties to a committee or to management, it must ensure that such delegation is made to **competent persons** who, under the reasonable monitoring of the board, will themselves act with care and loyalty.

In the context of a legal recourse, various circumstances and **elements** may be taken into consideration by the courts **in determining whether reasonable diligence was exercised** by the legal person and its directors in the circumstances. Let us mention some elements which have been considered by the courts according to the circumstances:

- the nature and **seriousness** of the harm;
- the **investigation** and detection systems implemented, and more generally, the risks management system (assessment and treatment);
- the quality of the verifications made on a regular and on a one-time basis;
- the **culture** of the organization;
- the **policies** adopted by the organization in the relevant area and the follow-up on these policies.
- the **training** and assistance provided to employees respecting the **prevention** of the type of risk which materialized;
- the **foreseeability** of the loss, problem or event;
- the prior **knowledge** of the problem or **indications** of a potential problem;
- the **time** it took **to react** and the measures taken to rectify the problem once it is known;
- the record or **history of the organization** in that respect;
- the **degree of tolerance** to risk or past breaches;
- the **availability of measures** to prevent harm or reduce the impact thereof;

⁹ Emmanuelle Létourneau "*De la gouvernance de conformité à la gouvernance créatrice de valeur pour les entreprises*", Volume 417, Développements récents en droit des affaires, service de la formation continue, Barreau du Québec, Éditions Yvon Blais, 2016

• the **competence** of the responsible persons.

6. What does the duty of loyalty involve?

The duty of loyalty is comprised of three elements: act honestly and in good faith, with integrity and a view to the best interests of the legal person which he is a director of.

Good faith is mainly a standard of conduct. It supposes a positive attitude and step. In the *Civil Code of Québec*, it is mainly defined by the expression of some parameters in the context of the exercise of rights:

"Art. 7. No right <u>may be exercised with the intent of injuring another</u> or in an excessive and unreasonable manner which is contrary to the requirements of good faith." ¹⁰

(emphasis added)

Honesty or integrity is a moral value. It is also synonymous with probity. It involves not to alter the facts or reality in relationships or communications with third parties and to avoid misleading. This value is therefore close to the standard of good faith, which we just discussed.

Let us now review the **third component** of the duty of loyalty. The search for the best interest of the legal person must obviously be conducted in compliance with the **legal and contractual obligations** of the legal person. The Supreme Court of Canada, in the case of BCE,¹¹ provided us with some criteria which define the pursuit of the best interest of the legal person:

- this interest of the legal person must be interpreted as that of a legal person acting "as a good corporate citizen";
- this interest, or more precisely the obligations of directors in this respect "is not confined to short-term profit or share value" and "Where the corporation is an ongoing concern, it looks to the long-term interests of the corporation";
- in so doing, it may be **appropriate without being mandatory** for the directors in all cases to **take into account the effect of the decisions on the stakeholders** (i.e., employees, clients, suppliers, community, government,...);
- however, in such a case, if the interest of interested parties or stakeholders cannot be reconciled with that of the legal person, the interest of the legal person must prevail.

Accordingly, complying with the duty of loyalty implies that directors must act honestly and in good faith, comply with the **law and contracts** which the corporation is a party to, **avoid abusing rights** and promote as much as possible **fair treatment of stakeholders**.

¹⁰ *Civil Code of Québec*, L.R.Q., c. C-1991

¹¹ BCE Inc. v. 1976 Debentureholders, 2008 SCC 69

This third element of the **duty of loyalty includes**:

- the obligation of **confidentiality**, which must be complied with even with respect to the person who had the director elected or appointed;
- the obligation to **disclose** the interests other than those of the legal person which a director may have;
- the obligation to **abstain from voting** in case of a conflict of interests;
- the obligation to **maintain solidarity** before third parties (except in some situations before shareholders or members) in respect of the decisions which have been made;
- the obligation to abstain from using the property and information of the legal person for personal purposes or for the purposes of persons other than the legal person.

Section 120 of the *Canada Business Corporations Act*¹² describes in the following manner the conflicts of interests of directors:

"120. ... a material contract or material transaction, whether made or proposed, with the corporation, if the director or officer

- (a) is a party to the contract or transaction;
- (b) is a director or an officer, or an individual acting in a similar capacity, of a party to the contract or transaction; or
- (c) has a material interest in a party to the contract or transaction."

The Business Corporations Act (Quebec)¹³ uses a somewhat different wording at sections 122 and 123:

"122. For the purposes of this subdivision, "interest" means any financial stake in a contract or transaction that may reasonably be considered likely to influence decision-making. Furthermore, a proposed contract or a proposed transaction, including related negotiations, is considered a contract or transaction.

123any contract or transaction to which the corporation and any of the following are a party:

- 1° an associate of the director or officer;
- 2° a group of which the director or officer is a director or officer;
- 3° a group in which the director or officer or an associate of the director or officer has an interest."

¹² Canada Business Corporations Act, R.S.C. 1985, c. C-44

¹³ Business Corporations Act, CQLR, c. S-31.1

These cases of conflicts identified by the above statutes are **not exhaustive**. Furthermore, potential conflictual interests are **not only of a financial nature**.

The **obligation** to comply with this part of the duty of loyalty **is not modified** by the fact that the legal person is a **wholly-owned subsidiary of a parent corporation** or that it is a **Crown corporation**, the whole partly subject to the stipulations of the incorporating statute or an unanimous shareholder agreement.

We recommend that directors indicate in writing to the board their external offices and relations in an **annual statement** and ensure that they promptly update such statement in case of a change of facts or circumstances. The statement should be complete and, in case of doubt, directors should choose disclosure.

We discussed some specific conflicts in a **separate bulletin** entitled "*The Nominee director* and conflicting loyalties". Readers can access it on the Lavery website¹⁴.

7. <u>Are a director's duties limited to their "fiduciary" aspect?</u>

The answer is **no**.

In common law, the general duties of directors, namely, the duties of care and loyalty, are often referred to as "fiduciary duties". **The concept of "fiducie" (trust) in the context of Quebec civil law is different** and cannot be correctly used to refer to these duties. However, the *Civil Code of Quebec* has incorporated the components of the common law fiduciary duties at articles 321 and following.¹⁵

The **"fiduciary" approach** is essential and assumes, as we have seen, some components, most of which borrow characteristics which takes the form of supervision and **respect of a certain mode of operation**.

At least in Quebec law, but most probably also in common law, these "fiduciary duties" assume, as noted by professors Allaire and Firsirotu¹⁶, playing an active role in **creating value** for the legal person. In other words, **directors must assist the corporation in fulfilling its mission and reaching its objectives** by contributing their competence and knowledge.

It is easy to concentrate on supervision and deal with objective and verifiable subjects. However, and without denying in any way the importance of the supervisory duty, directors **must not lose sight of what is important** for the legal person and devote to the creation of value the required time, efforts and energy.

¹⁴ Lavery website \rightarrow Publications \rightarrow "The Nominee director and conflicting loyalties"

¹⁵ *Civil Code of Québec*, CQLR, c. C-1991

¹⁶ Gouvernance créatrice de valeurs, Allaire et Firsirotu, 2003, 2005. (see the IGOPP website)

8. <u>Are the duties of SME or NFPO directors different from those of the directors of a large corporation</u>

The general duties of directors are **the same**, irrespective of the type of legal person. Although the general duties (i.e., care and loyalty) are the same for all directors, various **characteristics**, including the nature of the legal person and its activities, its purpose and objectives, its incorporating statute and the other laws and regulations which govern it, as well as its human and financial resources **will have an effect on the way in which directors should discharge their duties**.

For instance, the **purpose or the "raison d'être" of a not-for-profit corporation**, such as private not-for-profit organizations, professional corporations and most of the Crown and parapublic corporations do not allow in most cases these corporations to conduct as diversified activities as for-profit corporations can. Most, if not all the time, the purpose, the raison d'être or the mission of the NFPO is expressly defined in its incorporating statute or letters patent. For instance, the main duty of a professional corporation is the protection of the public in the context of the exercise of the profession it governs. Any other activity can only be subordinate to or incidental to such mission. We are of the view that such an incidental activity should not hinder the pursuit of the main mission or dilute the effects thereof.

Directors of such a NFPO therefore **must ensure that the mission of the NFPO is fulfilled** by protecting its pursuit and **taking appropriate measures to avoid distractions** or diversification of activities which are not consistent with the mission of purposes of the NFPO. We have dealt with NFPO in another bulletin.¹⁷

In our bulletin entitled "*The External Directors of a SME*"¹⁸, which is available on Lavery's website, we discussed various formal and informal contextual measures which may or should be implemented to adapt to the reality of SMEs. Most of these measures are **as relevant in the case of a NFPO**. It is clear that the number of shareholders and its material and human resources, which are more limited than those of large reporting issuers or Crown corporations, have an impact on the means available to its directors. In such a context, the **governance practices must be simpler and often informal**.

As to the **obligations and responsibilities originating from the law**, some of them are **common** to all legal persons (example: unpaid salaries, GST and QST or harmonized sales tax, deductions at source, etc.), while **others are specific** to the type of legal person or the nature of its activities (for example, reporting issuers).

9. <u>Do directors, taken individually, have rights and authority separate from those of the board of directors?</u>

Subject to the powers that may have been conferred upon him by the board, a director has **no separate rights or authority** other than to ask questions, provide his opinions and suggestions to the board and exercise his right to vote as a member of the board. A director is not the board.

¹⁷ Lavery website \rightarrow Publications \rightarrow "Directors of Quebec non-profit organizations (NPOs)"

¹⁸ Lavery website \rightarrow Publications \rightarrow "The External Directors of a SME"

It is the board that manages the legal person or supervises its management. However, the board may give a **specific mandate** to a director or **delegate** to him the exercise of a power of the board.

10. May a director give a power of attorney?

The office of director is entrusted on someone on a personal basis and no power of attorney is valid except pursuant to explicit exceptions set out in incorporating statutes.

Incorporating statutes which stipulate exceptions are very **rare**. The *Act respecting the Barreau du Québec*¹⁹, which governs this professional corporation, stipulates such an exception at section $10(4^{\circ})$ by providing for the **possibility of appointing substitutes** to regular directors. No incorporating statute governing business corporations having their head office in Quebec contains a provisions allowing for such substitution.

However, in the absence of such an exception, nothing would prevent the board of directors to allow, upon the suggestion of the absent director or at the initiative of the board, the presence of a person (a "guest") at a meeting of the board and even grant him the right to address the board. However, the board would not be allowed to grant to such person the right to vote and it should take come precautions before allowing the guest to attend the meeting, such as the signature of a confidentiality undertaking.

Moreover, the guest should be aware of the fact that in certain circumstances, (i.e., if he is considered to be a "*de facto*" director), **he may have to assume the same risks** of being found liable or guilty as the properly appointed or elected directors.

11. <u>Does a director have any legal duty to the person who had him elected or appointed to the board of directors?</u>

In the performance of his duties, a director must act in the best interests of the legal person, which have priority over those of the person who had him elected or appointed to the board. In Quebec law, directors have the status of mandataries of the legal person.

A director may also wear other hats. He may be the employee or supplier of a shareholder or another person who had him appointed or elected to the board of directors of the legal person. As an employee or supplier, he also assumes duties of care and loyalty similar to those of a director, but in those cases these duties are discharged in favour of the employer or the client.

However, when he acts as a director, his loyalty must be only to the legal person of which he is a director. This duty particularly includes the obligation to keep confidential the information which he accesses in his capacity as a director, even with respect to the person who had him elected or appointed to the board, unless an explicit authorization of the board, an explicit provision of the by-laws, unanimous shareholder agreement or other valid

¹⁹ An Act respecting the Barreau du Québec, CQLR c B-1

agreement to which the legal person is a party relieves him of such confidentiality obligation. Rules applicable to insider transactions, where applicable, must also be complied with.

12. <u>Are the duties and potential liability of an observer, a member of an advisory or consultative committee the same as those of a director?</u>

Neither an observer nor a member of an advisory or consultative committee assumes **the same liability as a director**, except in the cases described in the following paragraphs.

A member of an advisory or consultative committee may be subject to the **duties and obligations of a supplier of services.** In such capacity, he may be held liable if he does not adequately discharge his duties, at least, to the corporation who retained his services.

However, there are **some exceptions** to the general answer in the first paragraph. Persons who act as directors in the case of a mass resignation and removal of all the directors, when they are not replaced, are deemed to be directors under several statutes. These exceptions also have their own exceptions. For example, paragraph 109(4) of the *Canada Business Corporations Act*²⁰ reads as follows:

"(4) If all of the directors have resigned or have been removed without replacement, a person who manages or supervises the management of the business and affairs of the corporation is deemed to be a director for the purposes of this Act."

These exceptions also have their own exceptions, as those set out in section 109(5) of the same Act, for example:

"Exception

(5) Subsection (4) does not apply to

- (a) an officer who manages the business or affairs of the corporation under the direction or control of a shareholder or other person;
- (b) a lawyer, notary, accountant or other professional who participates in the management of the corporation solely for the purpose of providing professional services; or
- (c) a trustee in bankruptcy, receiver, receiver-manager, sequestrator or secured creditor who participates in the management of the corporation or exercises control over its property solely for the purpose of the realization of security or the administration of a bankrupt's estate, in the case of a trustee in bankruptcy."

²⁰ Canada Business Corporations Act, R.S.C. 1985, c. C-44

Both the Bankruptcy and Insolvency Act and the Companies' Creditors Arrangement Act^{21} contain provisions similar to that of section 109 (4) the Canada Business Corporations Act.

Moreover, **case law broadened these specific presumptions**. Mtre Paul Martel summarized that case law trend as follows:

[TRANSLATION]

"As the name implies, a de facto director will be deemed to be a director <u>if in fact he usurps this office by taking actions normally</u> <u>reserved to directors</u>: for instance, participating to the meetings of the board of directors, signing resolutions of the board, making or participating in management or divesture decisions, giving instructions on behalf of the corporation, presenting himself/herself to third parties as a director, etc".²²

(emphasis added)

Observers and members of a consultative or advisory committee should therefore be prudent and limit their role and interventions. In so doing, they should **avoid** playing **any decision-making role whatsoever** respecting the management of the legal person.

13. <u>Are shareholders exercising certain powers usually reserved to the board of directors bound by the "fiduciary duties" of directors?</u>

Where pursuant to a unanimous shareholder agreement, shareholders exercise **powers which are usually reserved to the board**, they may be considered as *de facto* directors in the precise context of doing so. In such cases, the liability of the shareholders could be the same as that of directors.

So, both under section 214 of the Business Corporations Act^{23} and section 146(5) of the Canada Business Corporations Act^{24} , the rights, powers, duties and liabilities of the directors which have been withdrawn from directors through a unanimous shareholders agreement are then given to the shareholders who are parties to the agreement and directors are relieved therefrom to the same extent. In such a case, the shareholders are also entitled to the same means of defence available to the directors.

However, if a decision must be submitted to the shareholders for approval under the incorporating Act of the legal person, no duty of loyalty to the legal person then applies to those shareholders in their capacity as shareholders and they can act, in compliance with the law and contracts, to the best of their own interests when exercising their right to vote.

²¹ Bankruptcy and Insolvency Act, R.S.C. 1985, c. B-3, art. 5.1, Companies' Creditors Arrangement Act, R.S.C. 1985, c. C-36, art. 50(18) and art. 5.1(4) and 11.03(3)

Paul MARTEL, La Société par actions au Québec, Volume 1, Le aspects juridiques, Wilson & Lafleur, 2012, 21-68

²³ Business Corporations Act, CQLR, c. S-31.1

²⁴ Canada Business Corporations Act, R.S.C. 1985, c. C-44

14. What are the main elements of the board of directors' mandate ("charter")?

The Canadian Securities Administrators $(CSA)^{25}$, the *Act respecting the governance of state-owned enterprises* $(Quebec)^{26}$ and other written materials have proposed various items which the mandate of the board (directly or through its committees) should contain. These items are applicable, with the necessary adaptations, to nearly all types of legal persons.

Here is our **summary of the main elements** which the mandate of a board may particularly include:

- generally, supervise the management of the legal person;
- more particularly:
 - monitor the **integrity** of the legal person (and of its executive officers), particularly financial integrity, by, amongst other measures, promoting the implementation of a culture of integrity throughout the legal person;
 - inquire about the compliance by the legal person of the **laws and contracts** which are applicable to it or bind it;
 - develop an approach to **governance**, including a description of the duties and mandates of the various corporate bodies and a statement of the expectations of such bodies;
 - adopt a strategic planning process and participate in this planning;
 - identify the main risks and ensure that a **risk management process** is implemented;
 - **succession** planning;
 - ensure that internal controls and management information systems are implemented;
 - in the case of reporting issuers, adopt a **communication policy** and develop measures for receiving shareholders' comments;
 - develop a policy and a procedure respecting the receipt and management of complaints and whistle-blower information;
 - adopt the financial statements and the budget;

Policy Statement 58-201 to Corporate Governance Guidelines, issued by the Canadian Securities Administrators, including the l'Autorité des marchés financiers (mainly at section 3.4) as completed by Policy Statement to Regulation 52-110 Respecting Audit Committees

²⁶ An Act respecting the governance of state-owned enterprises, CQLR , c. G-1.02 (mainly see sections 14 and 15)

- review and approve the **compensation policy**, review and approve the objectives of the chief executive officer, assess his performance and determine the level and terms of his compensation;
- recommend the choice of the **external auditors**, fix their remuneration, ensure that they are independent and supervise their work;
- adopt criteria for the **composition** of the board and regularly **assess** the composition of the board and its operation;
- ensure that **policies and codes of conduct** are adopted, which are adapted to the nature of the business and context for the purpose of supervising directors, officers and employees;
- monitor the significant suits, **claims** and litigation, whether actual or threatened;
- monitor the use of human and material resources of the legal person;
- ensure the implementation of tools to **assess performance** according to the legal person's purposes and its objectives by comparing the results of such assessments to the results of other participants in the same industry.

This **mandate must** obviously **be influenced** by the **creation of value** (as recommended by professors Yvan Allaire and Mihaela Firsirotu and promoted by IGOPP²⁷) and promote the fulfilment of the mission of the legal person and the achievement of its objectives while respecting the interested parties and stakeholders.

15. <u>What should be the level of intervention of a board of directors in managing the legal person?</u>

Under the laws governing corporations, the board of directors is responsible for managing the activities and internal affairs of the legal person or for supervising the management thereof. The board usually delegates the day-to-day administration to management. However, the board establishes the orientations and objectives and supervises their implementation by management as well as the day-to-day management. It must also ensure that the practices of the legal person are adequately supervised through the adoption of policies and rules of conduct and supervise compliance therewith.

Some have identified this approach by the NIFO ("*nose in, fingers out*") acronym. However, this acronym or more precisely, this approach may have the effect of unduly reducing the role of the board. The expression "fingers out" mainly refers to the execution of the decisions of the board and the implementation of the orientations it adopts. The role of the board is not only to approve or reject what management submits to it. It must also assess the business strategy and the means taken to execute it and propose, as needed, correctives and different ways or means.

²⁷ Gouvernance créatrice de valeurs, Allaire and Firsirotu, 2003, 2005

We discuss the contents of the mandate ("charter") of the board in response to another question 28 .

The board is not there simply for the sake of appearances. It must at all times play an active role.

Furthermore, this **role** must be **more intense**,

- respecting the **strategic plan** and its implementation;
- in the case of a **significant operation**;
- in the case of a **difficult financial situation**;
- when **serious problems** occur or are expected;
- when complaints respecting **illegal**, **fraudulent** or **inappropriate behaviour** are made against management; and
- when **conflicts occur between the interests** of management or board members and those of the corporation.

The separation of powers between the board and management causes some difficulties for several not-for-profit organizations (NFPO). Some officers tend to transform into petty dictators or ambitious future politicians while in other cases the members of the board, and more particularly some chairmen of the board, find it hard to resist meddling with day-to-day management and treating the executive director as a mere agent for implementing their decisions. Acting in such a way is not indicative of sound governance practices. To each his own. The accountability of each corporate body is achieved through a clear distinction between the duties and expectations and abiding by the respective responsibility zones of each corporate body.

16. Can the powers of the board of directors be restricted or withdrawn?

The usual **powers** of the board of directors **may be restricted or withdrawn** by the incorporating or another statute. They may also be restricted or withdrawn under most incorporating statutes through a **unanimous shareholder or members agreement**, except for reporting issuers or NFPOs incorporated under Part III of the *Companies Act* (Quebec)²⁹.

Incorporating statutes usually reserve some powers to shareholders or members. In other words, shareholders or members must rule on some issues. For instance, **shareholder approval** must be obtained **in respect of the following**:

- appointment of external auditors;
- number, election and removal of directors;

²⁸ Lavery website \rightarrow Publications \rightarrow "The Corporate Director's Q & A" \rightarrow "14. What are the main elements of the board of directors' mandate?"

²⁹ Companies Act (Quebec) CQLR c. C-38

- approval of the internal or administrative by-laws or general by-laws;
- winding-up the corporation;
- merger or arrangement;
- sale, rental or exchange of all or nearly all the property of the corporation which does not occur in the normal course of the corporation;
- changes to the share capital;
- some other operations, depending on the incorporating statute;
- ...

Unanimous shareholder or members agreements restrict the powers of the directors by listing a series of decisions respecting the corporation or its activities which shareholders or members - not the board of directors - will be responsible for. Such decisions will be adopted by the shareholder or members according to majorities as provided under the agreement before becoming binding on the corporation. The following operations or subjects are generally included in the decisions that must be submitted to the shareholders under such agreements in the case of business corporations:

- borrowing over a minimum stated amount;
- some transactions respecting the sale, acquisition or other forms of alienation of certain assets in excess of a stated amount otherwise than in the normal course of business;
- changes in the share capital and issuance of new shares;
- replacement of a resigning or removed director;
- certain contracts;
- business plan;
- choice, termination and compensation of high executives;
- grant of options;
- change of head office;
- establishment of a place of business outside the country;
- new areas of activity or elimination of current areas of activity;
- transfer of intellectual property;
- winding-up or dissolution of the corporation;
- ...

It must be noted however that **certain liabilities of the directors under the law will not necessarily be eliminated** by a limitation of their powers pursuant to a unanimous shareholder or members agreement, particularly those pertaining to deductions at source and the remittance of GST/QST or harmonized sales tax, if the directors fail to demonstrate reasonable diligence in that respect. Furthermore, if the persons who were acting as directors **continue in fact** to manage the legal person, they may be considered as actual or *de facto* directors and despite the withdrawal of their powers as set out in the unanimous shareholder or member agreement, be faced with the same risks and liability as before.

We must also add that the internal or administrative by-laws of the legal person may stipulate **a proportion of director votes in excess of an ordinary majority** in respect of certain decisions. Such provisions thus govern the exercise of the powers of the board without withdrawing them or reduce them directly.

Lastly, it is important to mention that withdrawing certain powers from the board in favour of the shareholders or members results in some **liabilities and obligations for these** shareholders or members. We discuss this in response to another question³⁰.

17. <u>What are the information and documents of the legal person which the board of directors is entitled to access?</u>

Subject to possible, very limited exceptions, the board is entitled to obtain from management all the information and documents concerning the legal person and all the elements of its activities.

This right is inherent to the powers conferred on the board of directors pursuant to the incorporating statutes. Management therefore **cannot refuse** to provide the board with the requested information and documents except if certain laws, as possibly those pertaining to the protection of personal information, do require it.

Certain incorporating statutes also contain precise provisions which require the corporation to maintain registers, as well as certain specific documents and information which the board is entitled to access. These documents and information concern the corporation itself (articles, by-laws, securities) or are of a financial nature (accounting books). Section 20.4 of the *Canada Business Corporations Act*³¹ and sections 31 to 39 of the *Business Corporations Act* (Quebec) ³² constitute examples of this type of provisions.

Furthermore, directors have, on an individual basis, no powers separate from those of the board. It is the board that has the power to manage the legal person or supervise its management.

Certain foreign incorporating statutes expressly stipulate that **individual directors** have a **right to access information**. U.S. case law confirmed that right while however recognizing some exceptions mainly related to conflicts of interests of the director. The above mentioned *Canada Business Corporations Act* and *Business Corporations Act* (Quebec) are silent on the subject. However, the internal or administrative by-laws of the legal person may provide for such a right and thus remedy this silence. Even in the absence of such a provision, management should not refuse to a director access to information without having first had its refusal validated by a **majority of the board**. Indeed, the right of a director to obtain information and tools constitute a legitimate and logical counterpart to his legal obligations as a director.

The fact that the director who makes the request is in a situation of conflict of interests may constitute a legitimate reason for refusal by the board. In case of a refusal by the majority of the board to support his request, the director will be left with no choice but to **ask the courts to decide**. In such a case, the **director in question** should wonder whether it would be proper for him **to resign**, taking into account the fact that he is refused the means to discharge his duties in an appropriate manner.

³⁰ Lavery website \rightarrow Publications \rightarrow "The Corporate Director's Q & A" \rightarrow « 13. Are shareholders exercising certain powers usually reserved to the board of directors bound by the "fiduciary duties" of directors?"

³¹ Canada Business Corporations Act, R.S.C. 1985, c. C-44

³² Business Corporations Act, CQLR, c. S-31.1

Management must respect the authority of the board, be transparent and assist the board in the discharge of its duties. It should facilitate the task of each individual director, comply with the reasonable requests of each of them and not systematically wait for a formal request of the board. In other words, it must facilitate for each director the discharge of his duties.

18. <u>Must or can a director abstain from voting in respect of certain issues?</u>

A director **must** abstain from voting on an issue when his own interests or those of persons related to him or her are in conflict with those of the legal person. The main incorporating statutes however provide for some exceptions particularly related to the compensation and indemnification of directors.

In all **other** cases, a director **should not abstain from voting**. The general duties of directors (loyalty and care) require that he makes a decision. Directors are not elected to stand on the fence. However, nothing prevents him from suggesting that the vote be postponed so he can obtain additional information or confirmations or, more generally, to form a clearer opinion.

It must be noted that in the case of **private corporations**, where all the shares are owned by a single shareholder or a small group of closely related shareholders, this issue is somewhat theoretical and the answer not much applicable in practice, subject to the comments pertaining to raising the corporate veil at question # 39.³³

Refraining from voting does not automatically and necessarily involve not attending the meeting if doing so may affect the required quorum.

However, the preceding comment is not relevant where the incorporating statute expressly imposes on the director to withdraw and abstain from voting, as does section 128 of the *Business Corporations Act* (Quebec).³⁴

19. <u>Can a director be relieved of his duty of confidentiality?</u>

Unless he obtained the consent of the board or is automatically relieved pursuant to the rules adopted by the legal person or is compelled by a public authority, a director is **never relieved** of his obligation of confidentiality and must therefore ensure the confidentiality of the information which he accesses in his capacity as a director and which is communicated to him by the legal person.

In practice some **items of information** are **publicly known** or accessible to the public. However, even in such circumstances, a director should in all cases **demonstrate prudence and restraint** and **have the legal person validate in advance** any disclosure he intends to make. He should also notify in advance the legal person of any request for disclosure made by a public authority.

³³ Lavery Website \rightarrow Publications \rightarrow "The corporate director: Questions and answers" \rightarrow "39. What is the corporate veil and what is its relevance for directors?"

³⁴ Business Corporations Act, CQLR C. S-31.1

20. <u>Can a director be removed by the board during his term of office?</u>

A director cannot generally be removed or have his mandate revoked by the board of directors. Under the general rule, only the person who appoints can revoke, subject to certain nuances.

A director can be removed:

- by the **meeting of the members or shareholders** convened specifically for these purposes and, in the case of a government corporation, by the government which has appointed him;
- by a **court** competent to do so or by the regulatory authority having jurisdiction in some very special and limited circumstances (criminal conviction, violation of certain rules pertaining to securities...), as, for instance, provided under article 329 of the *Civil Code of Quebec*:

"329. The court, on the application of an interested person, may prohibit a person from holding office as a director of a legal person if the person has been found guilty of an indictable offence involving fraud or dishonesty in a matter related to legal persons, or who has repeatedly violated the Acts relating to legal persons <u>or failed to fulfill his obligations as a director</u>."³⁵

(emphasis added)

In the case of not-for-profit organizations incorporated under Part III or the *Companies Act* (Quebec), the **letters patent** should ideally include the power of the members to remove a director.

Moreover, a director may be **automatically terminated if he ceases to meets the eligibility conditions** specifically prescribed by the law. For instance, a director who becomes bankrupt or is adjudicated by a court as incompetent within the meaning of the *Civil Code of Quebec* (i.e. mental health) loses his or her eligibility.³⁶ It is preferable for the board of directors to quickly take notice of the situation, make an entry to this effect in the minutes of a board meeting and quickly update the public registers accordingly.

A director may **probably also** be automatically terminated if he no longer meet the **eligibility conditions** set out in **the unanimous shareholder or members agreement** or in the **internal or administrative by-laws** of the legal person duly adopted by the meeting of shareholders or members before the election of the director. The **eligibility conditions must then be objective** and not leave room for a **subjective assessment**, **discretion or determination** by the board of directors and must be clearly stated in the by-laws adopted by the shareholders or members. We can add that according to such an approach, the concept of termination should preferably be accompanied by a stipulation of deemed resignation by the relevant

³⁵ *Civil Code of Québec*, L.R.Q., c. C-1991

³⁶ Article 327 of the *Code civil du Québec*, L.R.Q., c. C-199

director in the same circumstances as the *Professional Code* has done in its section 61³⁷. The choice and wording of the eligibility conditions require significant attention, thoroughness and prudence, so to the legal person may avoid judicial invalidation.

Non-exhaustive examples of eligibility conditions not necessarily provided for in all incorporating statutes include:

- in the case of a **NFPO**, the loss of member status, failure to pay dues when due, the loss of specific characteristics (ex.: member of an organization, change of residence) and the fact of being found guilty of a criminal offence by a court having jurisdiction;
- in the case of a **business corporation**, the loss or citizenship, the termination of the appointment by a shareholder pursuant to a unanimous shareholder agreement, the loss of shareholder status and the fact of being found guilty of a criminal offence by a court having jurisdiction.

A **contractual undertaking signed** by the director to and for the benefit of the legal person should be used to reinforce the position of the legal person respecting cases of non-compliance with the eligibility criteria and especially to cover the cases where a director fails to meet his or her obligations or commits some acts or adopt certain behaviours. In such a contractual, document, the director should particularly undertake to:

- (a) to comply with the **Code of conduct** applicable to directors and the other by-laws, resolutions and policies of the legal person;
- (b) **to submit to the review process** concerning any alleged violation of his or her duties and obligations set out in the Code of conduct or the other by-laws, resolutions and policies of the legal person;
- (c) **to be bound** by any decision which concludes that such violation occurred and to tender his or her **resignation** if so required under the decision.

In such a case, the provisions dealing with non-compliance with the Code of conduct or other by-laws or policies of the legal person **should be very carefully drafted**. To our knowledge, this avenue still has not undergone the test of judicial review. Furthermore, the reasonableness and objectiveness of the process whereby a director is found to have contravened a code of conduct, by-law or policy and of the decision itself will constitute a determining factor which will likely influence a court called upon to invalidate such an automatic resignation should it be challenged by the resigning director.

³⁷ *Professional Code*, CQLR, c. C-26

21. <u>What are the most frequent cases of conflict between the interests of the legal</u> person and those of a director?

It is **impossible** to make an **exhaustive inventory** of all the possible cases of conflicts of interests. The following presents **some examples**.

Let us first deal with a case that we forget too often: that of the director who, to ensure that he will remain in office, get other directorships or preserve or obtain mandates or contracts is unduly **complacent** and fails to make the contribution expected of a director. For instance, we have seen in the past certain cases of "entrenchment" in which directors would reject an operation which would have resulted in the loss of their directorships.

Here are some other examples:

- promoting the grant of a contract to a person related to the director or the hiring of such a person;
- **using property or information** of the legal person for the benefit of a person other than the legal person, particularly through disclosing confidential information (ex.: client list, intellectual property, ...);
- **promoting an operation** which will benefit more the director than all the shareholders, all things being equal;
- especially in the case of NFPOs, using the legal person's platform to score political points or move forward matters which have nothing to do with the main objectives of the NFPO;
- promoting or favoring the interest of the person who proposed the nomination of the director to the board if such interest cannot be reconciled with that of the legal person;
- protecting the interests of one or several shareholders or members against the best interest of the legal person, including voting according to the indications of such a person.

22. <u>What training and information should directors receive and obtain?</u>

One cannot expect a **director** who is not adequately **informed** on his duties and on the legal person, its activities, environment and challenges to make an optimal contribution.

At the beginning of his mandate

Any new director should **receive from the management of the legal person**, at the **beginning of his/her mandate**, verbal and written presentations on the following subjects:

- his duties and the applicable governance rules;
- the balance sheet, financial statements and budget;

- the financing (loans, capitalization, internally generated funds);
- the strategic plan and the status of it implementation as well as the main challenges and risks;
- the industry in which the legal person conducts its activities and the positioning of the legal person in such industry; and on
- the governance process and systems (who is responsible for what and what are the assessment and control procedures?).

During the mandate

Management should provide all directors with all the information it possesses and which may have an effect on the decisions which the board is called upon to make or may determine the degree of intervention of the board. Management or, in other words, the employees of the legal person also have duties of care and loyalty to the legal person and therefore, in practice, to the corporate body responsible for managing the legal person, that is, the board of directors.

Continuing education opportunities should also be offered to members of the board, particularly on market trends (needs and outlooks) and other subjects which may improve their relevant knowledge respecting the exercise of their duties as directors of the legal person.

Moreover, **directors themselves have a duty to keep informed**. Today, an incredible body of information is available on the **Internet**. Directors may, as we just noted, expect that management will inform them adequately and provide them with training sessions. However, they must themselves **take initiatives and spend time on research and consultations**. They cannot act as passive newborns. As athletes or artists, they must train to provide high-level performance. Most of these efforts will be made outside the context of formal meetings.

Let us remind the words of the Supreme Court in the *Peoples*' case with respect to the duty of care:

"[67] ... The decisions they make must be reasonable business decisions in light of all the circumstances about which the directors or officers knew <u>or ought to have known</u>. ..."³⁸

(emphasis added)

23. To what risks of liability or being found guilty are directors exposed?

Directors are subject to the legal liability regime provided in the statutes governing the legal person and, in some respects, to the regimes in place in jurisdictions where the legal person carries out its activities. It is therefore important to have a good knowledge of the

³⁸ Peoples Department Stores Inc. (Trustee of) v. Wise, 2004 SCC 68

laws that apply to the legal person and directors. In the context of Quebec law, directors face two major types of potential liability, namely:

- **contractual** liability to the legal person of which they are directors or, by way of derivative recourse, to the persons who may step into the shoes of the legal person in certain circumstances (shareholders, members or creditors of the legal person); and
- **extracontractual** liability (delictual, quasi-delictual and penal) to third parties, but also to the legal person.

Contractual liability

Civil contractual liability stems from the nature of the link between the legal person and its directors. Under Quebec law, directors are mandataries of the legal person. They may incur liability to the legal person if they do not discharge their duties (care and loyalty) to the legal person or if they exceed the limits of their mandate or if they approve some operations in violation of requirements of the incorporating statute. The beneficiary of this liability is therefore the legal person itself and **not the shareholders or members**, unless a specific provision of the law, and subject to the potential right of shareholders or members to institute a derivative remedy (i.e., shareholders or members authorized to act on behalf of the legal person).

Extracontractual liability

Extracontractual liability may be **civil** or **penal** in nature.

A person seeking a civil liability judgement, whether of a delictual or quasi-delictual nature, against a corporate director, is required to prove that the director, in the course of discharging his or her duties, committed a **fault which caused damages to such person**. However, the person may in some circumstances rely on **legal liability presumptions** against the director. Such presumptions impose the burden of proof on the director. The court will assess the elements put before it according to the rule of preponderance of evidence.

For instance, a director who would knowingly support the decision of the board to authorize the marketing of a product which he knows is hazardous or non-compliant with the regulatory standards of the industry and may cause damages to third parties may be ordered to pay damages to the victims who suffer such damages. In the same way, a director who votes in favour of a recommendation to the shareholders to approve a merger or accept a takeover bid which he knows or should have known that it is not fair or not in the interest of the legal person and its shareholders may be held liable to the shareholders.

This liability may be sought not only in the cases of approval of a decision but also in cases of failure to take appropriate measures in respect of the known failure to act of the legal person.

Failure by a director to exercise its duty of care or duty of loyalty to the legal person may in certain circumstances be considered by the courts as being a **civil fault** in the context of proceedings against the director by the legal person itself or third parties. Specific statutes identify certain behaviours as constituting penal or criminal offences. Some statutes also create presumptions of guilt. Here are two examples, the first of which is taken from the Act Respecting Occupational Health and Safety³⁹:

"241. Where a legal person has committed an offence, <u>every</u> <u>director</u>, officer, employee or agent of that legal person <u>who has</u> <u>prescribed or authorized the action or the omission that constitutes</u> <u>the offence or who has consented thereto</u> is deemed to have participated in the offence and is liable to the same penalty as a natural person, whether or not the legal person has been prosecuted or found guilty."

(emphasis added)

and the second one in the Environment Quality Act^{40} .

"115.40 If a <u>legal person</u> or an agent, mandatary or employee of a legal person, partnership or association without legal personality <u>commits an offence</u> under this Act or the regulations, its director or officer <u>is presumed to have committed the offence unless it is</u> <u>established that the director or officer exercised due diligence and</u> took all necessary precautions to prevent the offence.

For the purposes of this section, in the case of a partnership, all partners, except special partners, are deemed to be directors of the partnership unless there is evidence to the contrary appointing one or more of them, or a third person, to manage the affairs of the partnership."

(emphasis added)

Furthermore, the *Criminal Code* (Canada)⁴¹, mainly in section 21, opens the door to the concept of **complicity** to **or participation in** a criminal or penal offence. A director who is found guilty may, according to the case and the nature of the offence, be ordered to pay a fine, be imposed a limitation of his rights and even imprisonment.

The evidence will be assessed on the basis of the "beyond a reasonable doubt" criterion.

In most cases, a **defence of reasonable diligence** may be made, even against a presumption, if the director has been in fact diligent. Furthermore, it is to be noted that the more the determination of the fault is objective, the less accessible becomes the defence of reasonable diligence.

Solidary liability

Each director who commits a fault which causes the same damage to a third party has a **solidary obligation** with the other persons who also committed a fault against the victim or claimant. The claimant may thus claim from any of the directors, several of them or all of them the entire payment of the damages which may have been awarded to him. The directors

³⁹ Act Respecting Occupational Health and Safety, CQLR c. S-2.1

⁴⁰ Environment Quality Act, CQLR c. Q-2

⁴¹ Criminal Code (Canada) R.S.C. (1985), c. C-46

who pay may however claim from the other directors who committed the fault their proportional shares of the damages.

It is to be noted that a director who had his **dissent** duly registered may be exempt from any liability if, in fact, he voted against the decision made by the board. We discuss dissidence in response to question $\# 25^{42}$.

In the same way, certain directors who approved a decision or action may in certain cases offer a **defence of reasonable diligence** which is not available to all directors and thus avoid a finding of solidary liability. Such may be the case, under some conditions, of a director who did not have access to the same information or did not have the same competence as his colleagues.

Other remedies and comments

The **oppression remedy** and the **application for an injunction** complete the arsenal of means or remedies which may be brought against directors.

In practice, suits against directors **are rare in Quebec.** The greatest risks are related to unpaid salaries (up to six (6) months), failure to make remittances of deductions at source, GST and PST or harmonized sales tax not paid to tax authorities and other contributions to the regimes established by specific laws.

There are also the risks of potential liability deriving from non-compliance with environmental laws, particularly the risk of having to pay the cost of decontamination ordered by governmental authorities, even if the directors were not holding office at the time the events having caused the contamination occurred. This risk materialized in the Ontario case of *Northstar*⁴³.

However, the appetite of attorneys and the tendency of governments to use presumptions or other means to impose liabilities on persons managing legal persons should result in increased legal proceedings against directors.

24. <u>What can directors do to protect themselves against the potential risks of being found liable or guilty?</u>

The simplest answer is to adequately discharge their general duties and the obligations imposed on them by law.

To do so, three steps are necessary:

- understanding the legal environment;
- ensuring an adequate governance framework;

⁴² Lavery website \rightarrow Publications \rightarrow "The Corporate Director's Q & A" \rightarrow "25. Should a director have his dissent recorded in respect of some decisions of the board of directors?"

⁴³ See Northstar Aerospace Inc. (Re), 2013 ONCA 600; Baker v. Director, Ministry of the Environment (22 March 2013), 12-158 to 12-169

• being diligent, proactive and acting with courage and forethought to the best of the interests of the legal person.

Directors must therefore know and understand their duties and obligations. As those duties and obligations must be assumed in the context of the obligations of the legal person and the laws and regulations it must comply with, it is important to be well aware of **what governs the legal person**. Is it necessary to stress that ignorance of the law is no excuse?

The Supreme Court of Canada clearly indicated in the *Peoples*' case⁴⁴ that governance can constitute a shield which may protect directors against their potential liability.

Directors should therefore **ensure** that various **measures** are **implemented** or maintained to create a suitable framework for the discharge of their duties. Among these **measures**, we can mention:

- access to relevant information, including on the reasons which motivated the adoption of a proposal recommended by management;
- obtaining reports and certificates;
- clarity of the description of the duties and responsibilities of the various corporate bodies and of the expectations in respect of each of them;
- proper meetings with a standard agenda which includes a heading entitled "Matters from previous meetings";
- minutes (or reports) which are not personalized, but demonstrate a diligent process of the directors.

We are discussing in another bulletin the various measures which we recommend that external directors take ("The External Directors of a SME") 45).

Directors should also obtain a **contractual indemnity undertaking** from the **legal person** and ensure that a "Directors' and Officers'" liability policy has been purchased by the legal person and adequately covers them. Furthermore when a director is called upon to sit on a board of directors at the request of a **shareholder**, **member**, **investor** or **lender**, it would be appropriate for him to obtain an indemnification undertaking from that person and also to be covered by the Directors' and Officers' liability policy of that person.

Several incorporating statutes are silent on indemnification while others include some stipulations. In the first case (i.e. silent statutes), the contractual indemnification undertaking of the legal person to the director is necessary. It is useful in all cases as it clarifies and completes the protection which some incorporating statutes give or remedies the legislative silence. In addition, by promoting the contractual approach, directors protect themselves against the unilateral modification by the legal person of the indemnity measures. A by-law or resolution should be adopted by the board of directors to grant to the board the authority to enter into such undertakings according the terms and conditions it deems appropriate while complying with the parameters imposed by law. In the case of a NFPO incorporated under Part III of the *Companies Law* (Quebec)⁴⁶, the meeting of the

⁴⁴ Peoples Department Stores Inc. (Trustee of) v. Wise, 2004 SCC 68 at paragraph 32

⁴⁵ Available on the Lavery website \rightarrow Publications \rightarrow "The External Directors of a SME"

⁴⁶ *Companies Act*, CQLR c. C-38

members must authorize the board to do so occasionally or through the internal or administrative by-laws or an administrative resolution.

Among the clarifications that can be made through an indemnification undertaking from the legal person to a director we can mention the presumption of compliance with the duties and the law, the terms governing advances, the right for each director to choose his own attorney and other experts and the survival of the undertaking for a minimum number of years after the end of the director's mandate.

As to the insurance coverage, it is important to note that all the policies are not the same. It is therefore essential for the director to ask the insurance broker to indicate what is covered, what is excluded and the insurer's rights of termination and the conditions which must be complied with by the legal person to maintain the insurance coverage in force. For instance, many policies exclude claims made by a shareholders holding a defined share percentage (for example, 10%) or those originating from a co-insured (for example, another director). The prior identification of all the obligations and liabilities imposed on the director by law and the related risks and the comparison of these risks with the coverage offered should offer a basis for assessing what coverage should be obtained, to the extent it is available. The insurance broker should be a specialist recognized in this type of insurance contracts. However, not all brokers are specialized in this area. It should be noted that in Quebec, the defence costs must be assumed by the insurer in addition to the monetary limit of coverage. Such is not necessarily the case for insurance contracts issued in other jurisdictions.

It is to be noted that **directors of certain legal persons** (for example, certain Crown corporations) benefit from **immunity** from legal proceedings to the extent that they acted in good faith and in the performance of their duties.

25. <u>Should a director have his dissent recorded in respect of some decisions of the board of directors?</u>

In practice, dissent should be only resorted to in the case of significant issues or decisions and at no time as a tactic for a director.

Under corporate laws which deal with **dissent** (some do not), the purpose of dissent is to **give to directors the opportunity to avoid the potential liability in respect of a decision made by the board**. However, dissenting does not constitute a total guarantee that liability will be avoided to the extent that circumstances do not justify it. For instance, a director cannot dissent in respect of a decision he or she approved.

A dissent must be **expressed** at the meeting and be **noted** in the minutes or be **expressed in writing** and sent by registered mail to the head office of the legal person in accordance with the procedure described in the incorporating statute, **forthwith** after the meeting.

It is to be noted that under the *Canadian Business Corporations* Act^{47} and the Business Corporations Act (Quebec) ⁴⁸, a **director who was absent from a meeting is presumed to**

⁴⁷ Canada Business Corporations Act, R.S.C. 1985, c. C-44, section 123(3)

⁴⁸ Business Corporations Act, CQLR, c. S-31.1, section 139

have consented to the decisions made by the board. A director who was absent from a meeting and wants to register his dissent **must do so in writing and immediately** after becoming aware of the decision as the statutes generally stipulate that this must be done in a very short time.

Furthermore, the **relative value** of a dissent will be rather low if the director continues to sit on the board and approves several related measures aimed at implementing the decision in respect of which he dissented. In such circumstances, a director should ponder whether he should resign from his directorship with the legal person in question.

26. <u>How important should integrity be to directors?</u>

Integrity is a moral value by itself. It is included in ethics, which is synonymous with morality or moral values.

The expression **code of ethics** is often used to describe **what is in fact a code of conduct**. As previously mentioned, ethics is about morality or moral values. Deontology is about rules of behaviour or conduct. These rules are part of the compliance domain. Compliance must therefore be distinguished from integrity.

Compliance may facilitate reaching integrity. However, a legal person may be compliant and respect rules without necessarily showing integrity, as illustrated by the Enron saga.

The word **culture** is often used in our society to discuss, among other things, the values of a society or a business. When discussing the concept of **culture of integrity**, we refer to a system of values which influences the behaviour of people who are included in a given group. The word "value", in this context, does not have the same meaning as in the concept of "creation of value" in which directors are supposed to participate.

Ronald R. Sims, an author, had this to say about the culture of integrity:

"<u>A culture is a system of shared beliefs and responses that conditions</u> people how to behave in the organizational environment.

The ethical culture of an organization is <u>defined by those things it</u> <u>rewards</u>, and an employee's ethical behaviour is dependent on both his or her values and the <u>ethical climate within the organization</u>. <u>Further</u>, <u>both the content and the strength of an organization's culture have an</u> influence on the ethical behaviour of its managers and employees.⁷⁴⁹

(emphasis added)

As noted in our answer to question 14. What are the main elements of the board of directors' mandate ("charter") ?" ⁵⁰, the mandate of a board of directors should include the responsibility to "satisfy itself as to the integrity of the legal person (and its executive

⁴⁹ Ethics and Corporate Social Responsibility: Why Giants Fall, Ronald R. Sims, Praeger, 2003, p. 214

⁵⁰ Lavery website \rightarrow Publications \rightarrow "The Corporate Director's Q & A" \rightarrow "14. What are the main elements of the board of directors' mandate?"

officers), particularly financial integrity, by promoting, among other things, the implementation of a culture of integrity throughout the legal person".

In the BCE case⁵¹, the Supreme Court of Canada noted that in the analysis of the duty of directors to act in the best interests of the legal person, the interests of the legal person must be interpreted as those of a "good corporate citizen".

Ronald R. Sims, whom we previously cited, was confirming in 2003 the **inherent importance of integrity** and socially responsible behaviour as follows:

"Being socially responsible, ethical and a good corporate citizen is important to meeting and exceeding the expectations of any organization's stakeholders. Unless today's organizations recognize the importance of developing and sustaining a reputation that is built on « <u>doing the right things</u> » and « <u>doing things right »</u> as viewed by their key stakeholders, they will not survive or thrive, as has been the case with several organizations over the last few decades."⁵²

(emphasis added)

In the past few years, the **news shed some light on serious breaches of integrity**, particularly in the Quebec society, as more fully illustrated by the media, the Charbonneau Commission and the work of UPAC. Collusion, bribery, illegal political contributions, breaches of the laws are some of the forms which those violations of integrity have taken. Those who committed these violations have suffered or will likely suffer the consequences thereof. These **consequences** are not only civil suits and criminal charges but may also cause the loss of accreditation and reputation. For a number of legal persons thus charged, these consequences already include the loss of significant contracts and may jeopardize their very survival. The **clients** and **suppliers of these businesses** will also suffer negative effects, despite the fact that they did not participate in the violations.

In short, integrity and socially responsible behaviour:

- are values to which everybody should adhere;
- their implementation and related supervising form part of the **mandate** ("charter") of a board;
- constitute essential elements of the **expectations** of interested parties or **stakeholders** and the courts;
- are, and will even more so in the future, **be the subject of rules and frameworks**, as those already present in many statutes⁵³.

⁵¹ BCE Inc. v. 1976 Debentureholders, 2008 SCC 69

⁵² Ethics and Corporate Social Responsibility : Why Giants Fall, Ronald R. Sims, Praeger, 2003, p. 8

⁵³ For example: The Integrity in Public Contracts Act; An Act Respecting Contracting by Public Bodies; Anti-Corruption Act, CQLR c. L-6.11; Corruption of Foreign Public Officials Act, S.C. 1998, c. 34, which have been modified by the Fighting Foreign Corruption Act.

Directors must therefore promote the integrity of the legal person through policies, verifications, ongoing supervising, taking remedial measures and imposing the necessary sanctions. The legal person's risk management process must include this element. For a director, neglecting to take reasonable measures to favor integrity would constitute a breach of his duty of care. Directors will not be able to rely on a reasonable diligence defence if they fail to take means to achieve integrity.

In a presentation made in Davos, on January 27, 2010, at the World Economic Forum, Professor Yvan Allaire, Executive Chairman of the Board of the Institute for private and public organizations ("IGOPP") described ethics as being "the resistance of values under pressure". He added the following "This resistance to the pressures of individual interest is not unlimited. Individuals, except saints and heroes, all have a breaking point, a tipping point between integrity and greed. The board must be vigilant to ensure that the nature and level of compensation and the performance metrics adopted to set compensation do not create an undue pressure on the ethical values of its executives and managers".

The **members of Lavery's Corporate and Business Integrity team** can assist legal persons in implementing prevention and integrity management mechanisms. They also can help in managing crisis situations. ⁵⁴

27. <u>How important should risk management be to directors?</u>

As we already noted in answering another question, risk management **must form part of the mandate ("charter") of the board of directors** and directors must consider it as being very important.

The **materialisation of certain risks** may indeed **jeopardize** the very existence of the legal person or at least materially and negatively affect the legal person, the continuation of its activities according to the strategic plan, its financial health, its financial capacity, its reputation or several of the foregoing aspects.

A new competitor or competing product entering the market, the obsolescence of a product, an investigation, the filing of a complaint against the legal person, the destruction of a manufacturing plant, the loss of a major client or supplier, a loss such as a flood, an earthquake, fire or other loss only constitute **examples of risks** which may have a negative impact on a business.

Let us add that the materialization of risks for a **supplier** or **client** of the legal person also constitutes a risk for the legal person in question due to the potential domino effect.

Risk management is an ongoing process, although it may have to be intensified upon the occurrence of a specific event. It involves the **assessment of the risks** and **dealing with the risks** so assessed.

Material risks must be monitored more closely and their management should be audited and verified.

⁵⁴ Lavery website \rightarrow Corporate and Business Integrity

We already published a detailed bulletin on that issue, entitled "Directors and Risk Management"⁵⁵ and invite the reader to consult it on the Lavery website for more information on the subject.

28. <u>What should the board do in the event of a proposed transaction involving a</u> member of management or another director as a co-contracting party?

As this is a case of conflict of interests of the management member or the director, the board should take **specific precautions**.

In the case of a simple supply contract or contract for the sale of products or services or a hiring contract, the conflict of interests should obviously be disclosed. The person in conflict should not receive confidential information and should also abstain from participating in the discussions and voting. If the person in conflict does not do so on his own initiative, the board should take measures to protect the interests of the corporation, such as meeting informally without the presence of that person, not giving confidential information to him and, when doing so does not hurt the legal person, avoiding giving him the responsibility of negotiating the specific matter on behalf of the corporation. However, some of these practical measures may be legally contested, at least when they concern a director. If the director in question contests the use of these practical measures, the board may be forced to go to court.

In the case of a material operation of the nature of an **arrangement**, a merger, a favourable recommendation of the board to the shareholders respecting the acceptance of a share purchase offer or the **sale of the business** or a significant part thereof:

- involving another party in which the person in conflict has an actual or potential interest, or
- which may confer a significant benefit to the person in conflict exceeding that of all shareholders,

the board should also **establish a special committee** of the board comprised of at least a majority of independent directors to coordinate and supervise the negotiations and ensure the protection of the best interests of the corporation (as a good corporate citizen) and all the shareholders.

In the case of **reporting issuers**, the Canadian Securities Administrators ("CSA") have established **certain rules** regarding these operations by adopting *Regulation 61-101* respecting protection of minority security holders in special transactions⁵⁶. However, the measures and precautions taken by the board should not be limited to those prescribed under this regulation.

29. Why and how to resign from one's directorship?

⁵⁵ Lavery website \rightarrow Publications \rightarrow "Directors and Risk Management"

⁵⁶ Regulation 61-101 respecting protection of minority security holders in special transactions, CQLR c. V-1.1, s. 331.1

A director ceases to hold office **at the expiry of the period fixed** in his mandate or immediately before being replaced. However, he should cease to hold such office or resign before the date of expiry of his mandate if he no longer meets the eligibility conditions (see the question # 20: "20. *May a director be removed by the board during his term of office?*"⁵⁷).

A director should also consider **resigning** in the following cases:

- if he **no longer has the interest**, the time or the capacity to discharge his duties and positively contribute to the mission of the legal person;
- if his contribution is very weak in practice;
- if the legal person **does not provide him with the means to adequately discharge** his duties;
- if he **disagrees** with the values, orientations or material decisions of the legal person and does not foresee a serious and reasonable possibility of bringing changes in those respects;
- **in case of a difficult financial situation** or insolvency of the legal person, if he cannot obtain guarantees respecting indemnity or adequate protection against the risks of personal liability;
- if the legal person does not adequately comply with the law and its contractual obligations and does not act as a good corporate citizen should; or
- if he systematically and **regularly finds himself in a situation where his own interests conflict** with those of the legal person or if he no longer has the capacity, according to reasonable criteria, to exercise independent judgment in the best interests of the legal person.

A resignation must be made in compliance with the duty of loyalty of the director to the legal person. This means that the resignation must be made with dignity, in such a way as to reduce as much as possible the negative effects of this resignation for the legal person. Readers should read the more detailed bulletin on the issue, published by the author, and entitled "When Should a Director Resign?"⁵⁸

A resigning director **must ensure that the public registers** are immediately **corrected** to remove his name as a director. For as long as the registers are not corrected, a *bona fide* third party may in certain circumstances rely on the information found therein. He must also cease to act in practice as a director if he does not want to incur the risk of being considered as a *de facto* director.

⁵⁷ Lavery website \rightarrow Publications \rightarrow "The Corporate Director's Q & A" \rightarrow "20. May a director be removed by the board during his term of office?"

⁵⁸ Lavery website \rightarrow Publications \rightarrow "When Should a Director Resign?"

30. <u>Does resigning discharge a director from his obligations?</u>

Subject to what is mentioned in the following paragraphs, the resignation of a director **and** the **correction of the public registers discharge** the director in question of his obligations **in respect of the management of the legal person** from the effective date of his duly made resignation.

However, such resignation will not discharge a director in respect of third parties acting in good faith who rely upon the registers until such registers are corrected. In fact, section 98 of the *Act Respecting the Legal Publicity of Enterprises*⁵⁹ provides that certain items of information which are included in the register (including the name and domicile of each director) are proof of their content for the benefit of third persons acting in good faith. It is therefore in a resigning director's interest to make sure that an amending declaration is promptly filed to remove his name from the register.

Furthermore, the resigning director **is not discharged from the obligations** resulting from him holding office as a director of the legal person for the period **prior to his resignation**. He may therefore by sued for failing to discharge these obligations and for any other civil fault having caused damages to others and any violation of an applicable law or regulation or any criminal offence which occurred during the time he was holding office.

Thus, as an **example**, he will not be discharged from his liability for unpaid salaries prior to the date of his resignation and for the remittance of deductions at source and GST/QST or harmonized sales tax which should have been done prior to the date of his resignation, subject, of course, to the due diligence defence he could offer.

However, it should be noted that if, despite his resignation, a director continues to act in fact as a director, he will likely be considered to be a *de facto* director and will therefore assume the same obligations and risks of liability as a director.

31. <u>Is a resigning director who is not replaced always deemed to be in office or is he</u> <u>discharged from his obligations?</u>

The fact that a resigning director is not replaced **has no effect on the discharging effect of his resignation and changes nothing to reality.** A resigning director is not deemed to have remained in office and is discharged from his obligations subject to what we mentioned in response to another question⁶⁰ including the modification of the public registers.

A resignation is different from the end of the expected term of a mandate. Some incorporating statutes such as the *Canada Business Corporations Act*⁶¹, at section 106(6) and the *Business Corporations Act* (Quebec)⁶², at section 143, provide that notwithstanding the expected expiry of their mandate, directors remain in office until they are re-elected or replaced. This provision is called "holding over". A director who does not want to remain in office beyond the expected expiry date of his mandate must therefore resign.

⁵⁹ An Act Respecting the Legal Publicity of Enterprises, CQLR c. P-44.1

⁶⁰ Lavery website \rightarrow Publications \rightarrow "The Corporate Director's Q & A" \rightarrow "31. Does resigning discharge a director from his obligations?"

⁶¹ Canada Business Corporations Act, R.S.C. 1985, c. C-44

⁶² Business Corporations Act, CQLR, c. S-31.1

32. <u>What does entail the offices of chairman of the board of directors or chair of a committee?</u>

In the case of numerous legal persons, the duties and expectations related to these offices are described in writing.

The main duties of a chairman of the board and a chairman of a committee is to allow the members of the board or the committee, according to the case, to adequately discharge their duties and act as an intermediary between management and the board or the committee, as applicable.

This entails, among other things:

- **preparing the meetings**, particularly the **agendas**, with management;
- obtaining from management or external experts the **tools**, **information**, documents and **opinions** which he deems necessary or useful to enable the board or the committee, according to the case, to fulfill its mandate;
- inquiring about the **subjects which the members** of the board or committee **want to discuss** and follow-up on the assistance requests of these members;
- **effectively and respectfully conducting the meetings** by ensuring that the most part of these meetings is devoted to the questions and comments of directors;
- following-up on the decisions made by the board or the committee with the management;
- **passing along to management** the comments and suggestions of the members and passing along to the members of the board the comments of management on the improvement of the directors' performance; and
- more generally, coordinating the pursuit of the most complete fulfillment possible of the board's mandate.

The director who performs the duties of chairman of the board or chairman of a committee is subject, in such capacity, to the **same duties** as the other directors. However, in case of a liability suit, the courts will take into account in their analyses the way in which the chairman fulfilled his specific duties in the circumstances. In that sense, the courts will have **higher expectations** in his regard.

A more detailed analysis of the duties of chairman of the board has been made in another bulletin published by the author and entitled "*The Role of the Chair of the Board of Directors*"⁶³, which readers may access on the Lavery website.

⁶³ Lavery website \rightarrow Publications \rightarrow "The Role of the Chair of the Board of Directors"

33. <u>What is the purpose of minutes (or reports) of the meetings of the board and what should they contain?</u>

Minutes or reports of meetings are extremely useful. They make it possible to:

- **better understand the decisions** made and the intended objectives thereof;
- **demonstrate the process followed by management**, which led to recommending the decision and the reasons for making it;
- **demonstrate the reasonable diligence process followed by directors** prior to adopting the decision; and
- **facilitate the supervising** of the implementation of the measures which were the subject of the discussions of the directors and the fulfilment of the objectives sought to justify adopting the decision.

The minutes **should not be personalized** except in case of specific and special request of a director. They should **not open the door to** or provide a foundation for **suits**.

Furthermore, these minutes should, **in the case of any material decision**, and provided it can be made without risks, briefly:

- refer to the presentation (including the documents provided) by management and experts;
- describe the reasons for the recommendation and the verifications made;
- describe the other assumptions considered and discarded and indicate that they were unavailable or not of an equal quality;
- mention the most important questions asked by the directors and their satisfaction in respect of the answers they received by describing the answers to the most important questions; and
- indicate that there were exchanges and a discussion at the meeting of the board.

Furthermore, minutes should refer to the confirmations and certificates of management.

When the **chairman of a committee reports** to the board on the work of the committee he chairs, the minutes of the board of directors should mention the subjects discussed by the committee (i.e. a simple list) and note that the report of the chairman of the committee corresponds in all respects to the minutes of the meeting of the committee. In cases where the committee **recommends** to the board to adopt a given decision, the minutes should report it in the same way as previously suggested in the case of a material decision recommended by management.

Except in special circumstances, the minutes should only indicate that the resolution was duly passed without referring to the concepts of unanimity or majority.

34. <u>What types of certificates should be obtained by directors from management and</u> what is their purpose?

Three types of certificates should be obtained from management. These three types of certificates **may be consolidated** in one or two certificates except in the case of reporting issuers who must comply with the rules under *Regulation 52-109 respecting certification of disclosure in issuers' annual and interim filings*⁶⁴.

A first certificate should confirm that the legal person fulfilled, up to the date of the certificate, all its obligations under the various statutes prescribing obligations which directors must comply with or may bring about any liability or guilty verdict of the directors in respect of their statutory liabilities. Such a certificate should precisely refer to each of the statutes in question. It should also confirm that the Directors and Officers insurance contract is in effect, that the related premiums have been paid, that the conditions of the policy have been complied with and that the legal person has received no notice of termination or questions from the insurer.

A second certificate should be obtained from management, describing the same items as those covered by the certificates imposed on reporting issuers under the above mentioned Regulation 52-109, in respect of the accuracy of the financial information, the existence of controls and of an internal audit and the effectiveness of the control measures and internal audit. In the case of reporting issuers, this certificate should comply in all respects with the provisions of the above mentioned Regulation 52-109.

A **third**, **more general**, certificate should be obtained from the chief executive officer, confirming, among other things, that:

- (a) **all the material information and documents** in the possession of management, which could have influenced or may influence the decisions of the members of the board of directors have been provided by management to the members of the board;
- (b) management **is not aware** of any **fact** or **circumstances** which **may materially and adversely affect the legal person** and the pursuit of its activities according to the budget and strategic plan adopted by the board of directors which would not have been disclosed to the board; and
- (c) management is not aware of any **suit**, **actual or threatened** or circumstances which may bring about legal proceedings against the legal person which would not have been disclosed to the board of directors and may **materially and adversely affect** the financial results, balance sheet or the reputation of the legal person.

Obtaining such certificates may appear at first glance to be a cumbersome process. However, they offer the following **benefits**:

• they **reduce the time reserved for questions** at the meetings since the information they contain already answers questions which directors should ask;

⁶⁴ Regulation 52-109 respecting certification of disclosure in issuers' annual and interim filings, CQLR, c. V-1.1, r. 27

- they offer some protection to directors by enabling them to demonstrate the exercise of due diligence; and
- they also **protect the chief executive officer**, who will have to obtain himself appropriate written confirmations from the persons who report to him according to their respective responsibilities (pyramidal operation).

The expression "to the best of my knowledge" of the person who signs should not be used in certificates. However, the use of the expression "after verification" should be included.

It is to be noted that the fact, for an officer to **have to** sign a certificate often **makes him more careful** and causes him to make more stringent and thorough prior verifications, as well as to obtain confirmations from the persons who report to him.

35. <u>What is the purpose of the reports or external expert opinions and when should a director require them?</u>

The usefulness of internal and external reports and external expert opinions **is not negligible**. Their use **is essential in many cases**. It allows the directors to benefit either from a presumption of having exercised reasonable diligence or to possibly prove the exercise of such diligence.

Presumptions

Many incorporating statutes allow directors to rely on certain documents from management and expert reports. As an example, the *Canada Business Corporations Act*⁶⁵ reads as follows:

"Defence — reasonable diligence

123 (4) A director is not liable under section 118 or 119, and has complied with his or her duties under subsection 122(2), if the director exercised the care, diligence and skill that a reasonably prudent person would have exercised in comparable circumstances, including reliance in good faith on

(a) financial statements of the corporation represented to the director by an officer of the corporation or in a written report of the auditor of the corporation fairly to reflect the financial condition of the corporation; or

(b) a report of a person whose profession lends credibility to a statement made by the professional person."

The *Business Corporations Act* (Quebec)⁶⁶ contains a similar, if somewhat broader provision. Section 121 reads as follows:

⁶⁵ RC 1985, c. C-44, art. 123(4)

⁶⁶ CQLR c. S_31-1, art. 121, art. 149

"Good faith reliance

121. A director of a corporation is presumed to have fulfilled the obligation to act with prudence and diligence if the director relied, in good faith and based on reasonable grounds, on a report, information or an opinion provided by

(1) an officer of the corporation who the director believes to be reliable and competent in the functions performed;

(2) legal counsel, professional accountants or other persons retained by the corporation as to matters involving skills or expertise the director believes are matters within the particular person's professional or expert competence and as to which the particular person merits confidence; or

(3) a committee of the board of directors of which the director is not a member if the director believes the committee merits confidence."

The Canada Not-for-profit Corporations Act⁶⁷ contains presumptions that are similar to those found in sections 149 and 150. For example, section 149(2) reads as follows:

"149 (1) [...]

Director – good faith

(2) A director has complied with his or her duties under subsection 148(1) if the director relied in good faith on

(a) financial statements of the corporation represented to the director by an officer of the corporation or in a written report of the public accountant of the corporation fairly to reflect the financial condition of the corporation; or

(b) a report of a person whose profession lends credibility to a statement made by that person."

These provisions establish **presumptions of due diligence**. However, they do not offer a **total guarantee**, as they are subject to the prior condition of compliance by the director to the good faith requirement respecting his treatment of the documents or reports in question. Furthermore, in the case of the *Business Corporations Act* (Quebec), the director must also have relied on reasonable grounds.

Therefore, a director must **prove that he or she has complied with the prior conditions** (i.e., good faith and, in the case of some statutes, reasonable grounds) in order to be allowed to rely on the applicable presumption. However, in practice and in most cases, this preliminary proof does not necessarily place the director in a much better situation than that of a director who does not benefit from a similar presumption. Indeed, if the director is aware of elements pointing to the poor quality of the reports or conflict of interests of the authors thereof or if the director failed to verify the quality of the information he was

⁶⁷ S.C. 2009, ch. 23

provided with, he will either have some difficulty to comply with the prior conditions of application of the presumption or the presumption will be quickly rebutted.

Absence of presumption

In the case of **corporations whose incorporating statutes do not include similar presumptions**, as is the case for the NFPOs incorporated under Part III of the *Companies Act* (Quebec)⁶⁸, a director who will have relied on documents or reports similar to those covered by the presumptions may still offer a defence of due diligence if he or she establishes that in the circumstances, such reliance constituted the exercise of due diligence.

In conclusion, three things must be noted:

- firstly, obtaining external opinions and confirmations is an important element of exercising due diligence;
- secondly, presumptions are useful and benefit directors, but they must remain on their guard and nevertheless demonstrate prudence and diligence;
- thirdly, directors, whether or not they benefit from a presumption, should verify:
 - the process which has been followed to produce the information contained in the reports and opinions to validate their quality and accuracy;
 - that the authors of these reports and opinions were not in a position of conflict of interests.

36. <u>Should the board establish committees of the board of directors and who should sit</u> on these committees?

Unless there are explicit provisions in the incorporating statute or the regulations to which the legal person is subject, the board has **no obligation** to establish committees.

Furthermore, the **board**, as we have seen in answers to other questions **may delegate**, including to committees, but must ultimately remain accountable for the actions taken and decisions made by those committees.

Here are two (2) examples of explicit provisions concerning committees of the board:

• the Act respecting the governance of state-owned enterprises (Quebec)⁶⁹ imposes to state-owned enterprises to establish the following committees: an audit committee, a governance and ethics committee and a human resources committee **composed** entirely of independent directors; and

⁶⁸ CQLR c. C-38

⁶⁹ Act respecting the governance of state-owned enterprises, CQLR c. G-1.02

• the regulations applicable to reporting issuers⁷⁰ require them to establish an audit committee composed solely of board members who are independent directors and recommends, without however imposing it, the establishment of a compensation committee and a nominating committee composed entirely of independent members of the board.

In these two examples, we also find **mandatory or recommended charter contents**, according to the case, for each of these committees.

Where the **composition** of the committee is **prescribed** by law or regulations as is the case of the two (2) preceding examples, it is clear that only independent members of the board appointed to the committees in questions are entitled to vote. However, other persons may be invited to participate to the discussions of the committee **without having the right to vote**.

Even without legislative or regulatory requirement, it would be better for the board to distinguish between the **advisory** or **consultative committees** and the so-called **decision-making committees**, to which the board truly delegates powers it must retain under its charter. In the first case, other persons than members of the board may have the right to vote while in the second case, only members of the board would be entitled to do so.

There is no doubt as to the usefulness of establishing committees of the board where the board comprises a rather great number of directors. Committees can spend more time to review some important subjects. They therefore ensure greater effectiveness and better productivity of the board. However, if the board comprises less than seven (7) persons, the use of committees can make unnecessarily cumbersome the performance of the directors' duties and deprive them of the possibility to play an active role.

Even in the case of committees whose establishment is required under laws or regulations and unless otherwise expressly prohibited, the **charter** of a committee could be **combined** with that of another prescribed committee, provided that the other applicable legislative or regulatory requirements are complied with (example: independence of all or a majority of the members according to applicable legislative or regulatory requirements).

Many boards of directors have established an **executive committee**. We generally do not favour such an approach as it often results in relegating the directors who are not members of that committee to an accessory and secondary role. However, we understand that such an executive committee may prove useful when the board is composed of a great number of directors (ex.: more than 20). In such a case, it would be probably preferable to reduce the size of the board and create an honorary board of governors or another body of the same type.

⁷⁰ Regulation 52-110 respecting audit committees, CQLR c. V-1.1, r 28; Policy Statement 58-201 to Corporate Governance Guidelines

37. <u>Can a unanimous written resolution of all the directors replace a formal meeting of the board of directors?</u>

Yes. A **unanimous** written resolution of all the directors can replace a formal meeting of the board where the law or internal by-law allows it.

To be valid, the resolution **must be signed by all** the directors without exception. Such a resolution should indicate a date and **truly reflect the will of the directors as of the indicated date** or, at least near such date. Attempting to correct retroactively a situation without expressly mentioning it in the resolution could constitute a suspicious operation and open the door to a contestation of the validity of the resolution.

A resolution signed by all the directors, without exception, expressing their consent to this course of action and a waiver of a formal meeting could possibly be valid and bind the board even if a minority of directors express their disagreement with the position of the majority. (N.B.: Such an hypothesis has not been validated by the courts.)

It is however to be noted that the decision of the board expressed through a written resolution must be a **business decision which is reasonable** in the circumstances and thus have been adequately thought through as the decisions adopted at formal meetings in order to avoid these decisions not complying the standards established by case law and being declared invalid or modified by the courts.

It must also be noted that most incorporating statutes and many internal by-laws allow or do not prohibit the participation to these meetings by phone or through electronic means. However, all directors must consent to do so, either through a general authorization (i.e. included in the internal by-law or by general resolution) or one-time authorization.

38. <u>What is the recipe for an effective and respectful meeting of the board of directors</u> or a committee?

The recipe includes **many ingredients and techniques**, the main one being listed below:

- substantial and serious **subjects**;
- meeting **dates** scheduled in advance and not changed to the extent possible;
- the prior identification of the **purpose of the meeting** and the establishment of a **priority order** for the subjects to be discussed;
- **prior preparation** for the meeting by everyone (chairman or moderator, participants and management);
- the **quality of the leader** or chairman of the meeting;
- clear and respectful **operating rules**, disclosed in advance by the chairman or moderator, which should not be too technical and procedural;

- the **quality of listening** to the points of view expressed and the open-mindedness to the opinions of others;
- the **concentration on the objectives and respect of the others** (i.e. no personalization);
- the **conciseness** of the interventions and **non-repetition** of what has been already expressed by others; and
- the **respect of allotted time** and allocation of time for questions and discussions (and not to what has been submitted in writing prior to the meeting and what can be dealt with outside the meeting);
- **compliance** with by-laws, **functions** and authorities.

The role of the **chairman or** the **moderator** of the meeting is fundamental. Ideally, this **moderator** should be a **director who is not a member of management**.

The **chairman** or **moderator of the meeting** should:

- be **aware**, prior to the meeting, of the **stakes and constraints** related to the subjects, the personalities of the members and the approaches which may be adopted;
- have prepared the meeting with the executives and ensured that the members of the board or committee, as the case may be, receive the information, documents and presentations they required or that he deems to be useful for them to hold enlightened discussions;
- promote a collegial or flexible approach instead of insisting on strict adherence to procedure;
- **indicate** as the meeting begins **how** he intends to **lead** the meeting, if this way of doing things is not known;
- be extremely respectful of the members and their points of view;
- have unclear or surprising points of view clarified;
- in respect of a suggestion made by a participant, ask the participant about the **objective sought** by this suggestion and how his or her suggestion could be **implemented**;
- encourage the participation of everybody;
- summarize the state of evolution of the meeting (« sense of the meeting");
- encourage those who disagree with a proposal to suggest other solutions or measures;

- make the discussions advance with solutions or arrangements (i.e., be creative) which may attract a majority of, if not all the members;
- immediately **stop repetitions and personal attacks** or motive attributions, thus managing the meeting smoothly, dynamically, proactively, respectfully and in a disciplined manner (including allotted time);
- **refrain from constantly intervening with one's own point of view** and giving oneself a priority right to speak;
- respectfully tell those favouring the **minority opinion** that their point of view is not ready to be accepted and that it serves nothing to press the issue;
- ensure that meetings do not end abruptly, without achieving the desired results and that responsibilities as to the implementation and follow-up on the decisions are clear;
- ensure **adequate follow-up**.

It is important to note that **human beings** have a tendency to be **intuitive** and **emotive**. As noted by some authors, more often than not, they later find rational arguments to justify their intuition⁷¹. According to Kahneman, humans tend to keep their distances from the facts to avoid creating work for themselves. Truly listening to others and keep one's mind open may bring someone to put his intuition aside or modify it.

If the chief executive officer cannot be convinced to let another director chair the meetings, he should at least **adopt an operating mode** which promotes directors' questions and comments and respects the priority of intervention of the other directors and act as an independent leader or chairman of the meeting would.

39. What is the corporate veil and what is its relevance for directors?

The **incorporation** of an entity into a business corporation or, in the case of NFPO, into a not-for-profit corporation (Canada Not-for-profit Corporation Act) or Part III company (Companies Act (Québec)) results in giving the **juridical personality** to that corporation or company and therefore to confer it a status and powers, rights and **obligations separate** from those of the applicants, shareholders or members. Section 309 of the *Civil Code of Quebec*⁷² reads as follows:

"309. Legal persons are <u>distinct from their members</u>. Their acts bind none but themselves, except as provided by law".

(emphasis added)

This is called the corporate veil.

⁷² *Civil Code of Québec*, L.R.Q., c. C-1991

⁷¹ Daniel Kahneman, Thinking fast and slow, Toronto, Doubleday Canada, 2011; Jonathan Haidt, The righteous mind: why good people are divided by politics and religion, New York, Pantheon Books, 2012

Article 317 of *Civil Code of Québec*⁷³ further provides that this separate juridical personality cannot be invoked in certain circumstances.

"317. <u>In no case may</u> a legal person <u>set up</u> juridical personality against a person in good faith if it is set up to dissemble <u>fraud</u>, <u>abuse of right</u> <u>or contravention of a rule of public order</u>."

(emphasis added)

Raising the corporate veil is not relevant in itself for directors. It has only an effect on shareholders and members of the legal person who lose the benefit, in such circumstances, of the separate juridical personality of the legal person and results in these shareholders or members being held accountable to third parties for the actions or omissions of the legal person.

However, if a director participates in the wrongful action or omission, he may incur extracontractual liability. In fact, a court may conclude that the director's fault caused damages to a third party. As we noted in the answer to another question, non-compliance by a director with his duties to the legal person makes him liable to pay damages following a suit instituted by the victim of such fault.

A director must therefore be wary of the requests of shareholders or members which may constitute actions or omissions of the nature of those described in article 317 of the *Civil Code of Québec*, and may result in the corporate veil being lifted.

40. What are the risks associated with the eligibility criteria of members of a NFPO?

The development and adoption of eligibility criteria for becoming a member of a NFPO are extremely important and **must be given very special attention**.

In the case of NFPOs of the "**representative association**" type, these criteria pose less of a problem. They include either a basic characteristics requirement or voluntary enrollment by paying dues or not or a combination of these two elements. The basic characteristics of such legal persons may include for instance:

- the exercise of a professional, artisanal, cultural or sports activity;
- the past attendance at an educational establishment; or
- residence in a given jurisdiction.

As to **non-representative NFPOs** (for example, a social or sports club, a charitable organization, etc.) the purposes of the NFPO are mainly related to its mission and the activities it intends to have, organize or produce. In such cases, the eligibility criteria are often based on the interest of the persons for the mission of the NFPO or their actual or potential contribution to this mission and membership in the NFPO may be subject to validation by the board.

⁷³ *Civil Code of Québec*, L.R.Q., c. C-1991

While in representative associations (defending or protecting the interests of the members), **objective criteria** usually determine whether someone may become a member, **such is not** always the case for the other NFPOs.

The legal person **being taken over** by "undesirable" elements and **the absence of a date of expiry** or lapsing of member status constitute the two main risks facing NFPOs in general and more particularly a NFPO whose members do not share a common characteristic with all other members.

For instance, when a NFPO has **significant liquidities** from its activities or donations, it may be very tempting for some persons to take control of the NFPO for the purposes of using it, and more particularly its liquidities, **for purposes other than those of the NFPO or the reasons for which donors had contributed financially to the NFPO**.

Maintaining member status without an expiry date may cause sclerosis or inappropriate conservatism of a NFPO.

The **founders or the board of directors** should therefore give some **thought** to these risks and develop related protective measures **by stipulating adequate eligibility criteria** for the admission as a member of a person and the loss of such status, the whole in the best interest of the NFPO.

41. <u>What meaning should be given to the words or expressions "importance"</u>, "reasonable", "independence" and "fiduciary out?"

While discharging their duties, directors will often come across the adjectives "**important**/ **material**", "**independent**", "**reasonable**" and may, especially if they sit at the board of a reporting issuer, be confronted to the expression "**fiduciary out**".

Here is some interpretation guidance respecting these words and expressions.

"Important/material"

These adjectives are often found in the securities legislation and accounting standards as well as at least 16 times in the *Civil Code of Quebec*⁷⁴.

Dictionaries associate these adjectives with the characteristic of what they qualify **by giving** to what is qualified a significant value, interest or role.

The **Securities Act** (Quebec)⁷⁵ uses it in relation to the words "fact" and "change" in the following way:

• "material fact" means a fact that may reasonably be expected to have a <u>significant</u> <u>effect on the market price or value of securities</u> issued or securities proposed to be issued;

⁷⁴ *Civil Code of Québec*, L.R.Q., c. C-1991

⁷⁵ Securities Act, CQLR c. V-1.1, section 5

• "(...) material change (...) that would reasonably be expected to have a significant effect on the market price or value of any of the securities of the issuer (...)."

In the English language, the term "material" is often used. In contracts drafted in the English language, we often find the expression "material adverse change".

For the purposes of financial statements, the Canadian Institute of Chartered Accountants defined the term "materiality":

"Users are interested in information that may affect their decision-making. Materiality is the term used to describe the significance of financial statement information to decision makers. <u>An item of information, or an aggregate of items, is material if it is probable that its omission or misstatement would influence or change a decision</u>. Materiality is a matter of professional judgment in the particular circumstances."⁷⁶

(emphasis added)

The **qualification** is **somewhat subjective**, refers to a concept of proportionality and therefore, to the relative character of the item being qualified. This qualification involves an assessment which must be made in the context or the circumstances, reasonably and by using comparables. It will use, as we have seen for securities and accounting standards, the influence or effects that knowledge - or lack of - thereof has or could have had or may have, according to the case, on the reader or investor.

"Independent"

This adjective refers to the autonomy of a person and his capacity to act or decide freely and without duress, influence or relationship of subordination which may prevent him to act in the best interest of the legal person on behalf of whom he is called upon to act or decide.

It has been frequently used in the area of governance, for instance, to prescribe or recommend a criterion for selecting a director or a member of a committee of the board or a criterion for retaining a supplier of services.

Thus, the Canadian Securities Administrators ("CSA") discussed the concept of independence by setting out a general criterion and by using certain presumptions of non-independence. This is found in paragraph 1.4 of *Regulation 52-110 Respecting Audit Committees*:⁷⁷

"1.4 Independence

(1) An audit committee member is independent if he or she has no direct or indirect <u>material relationship</u> with the issuer.

(2) For the purposes of subsection (1), <u>a "material relationship" is a</u> relationship which could, in the view of the issuer's board of directors,

⁷⁶ CICA Handbook - accounting, Parts II and III, 2013 Edition, chapter 1000, paragraph 1000.14

⁷⁷ Regulation 52-110 Respecting Audit Committees, CQLR c. V-1.1, r 28

be reasonably expected to interfere with the exercise of a member's independent judgment.

(3) Despite subsection (2), the following individuals are considered to have a material relationship with an issuer:

(a) an individual who is, or has been within the last 3 years, an employee or executive officer of the issuer;

(b) an individual whose immediate family member is, or has been within the last 3 years, an executive officer of the issuer;

(c) an individual who:

(i) is a partner of a firm that is the issuer's internal or external auditor,

(ii) is an employee of that firm, or

(iii) was within the last 3 years a partner or employee of that firm and personally worked on the issuer's audit within that time;

(d) an individual whose spouse, minor child or stepchild, or child or stepchild who shares a home with the individual:

(i) is a partner of a firm that is the issuer's internal or external auditor,

(ii) is an employee of that firm and participates in its audit, assurance or tax compliance (but not tax planning) practice, or (iii) was within the last 3 years a partner or employee of that firm and personally worked on the issuer's audit within that time;

(e) an individual who, or whose immediate family member, is or has been within the last 3 years, an executive officer of an entity if any of the issuer's current executive officers serves or served at that same time on the entity's compensation committee; and

(f) an individual who received, or whose immediate family member who is employed as an executive officer of the issuer received, more than \$75,000 in direct compensation from the issuer during any 12 month period within the last 3 years.

(4) Despite subsection (3), an individual will not be considered to have a material relationship with the issuer solely because

(a) he or she had a relationship identified in subsection (3) if that relationship ended before June 30, 2005; or

(b) he or she had a relationship considered to be material under this section with the parent or subsidiary of the issuer that ended before June 30, 2005.

(5) For the purposes of clauses (3)(c) and (3)(d), a partner does not include a fixed income partner whose interest in the firm that is the internal or external auditor is limited to the receipt of fixed amounts

of compensation (including deferred compensation) for prior service with that firm if the compensation is not contingent in any way on continued service.

(6) For the purposes of clause (3)(f), direct compensation does not include:

(a) remuneration for acting as a member of the board of directors or of any board committee of the issuer, and

(b) the receipt of fixed amounts of compensation under a retirement plan (including deferred compensation) for prior service with the issuer if the compensation is not contingent in any way on continued service.

(7) Despite subsection (3), an individual will not be considered to have a material relationship with the issuer solely because the individual or his or her immediate family member

(a) has previously acted as an interim chief executive officer of the issuer, or

(b) acts, or has previously acted, as a chair or vice-chair of the board of directors or of any board committee of the issuer on a part-time basis.

(8) For the purpose of section 1.4, an issuer includes a subsidiary entity of the issuer and a parent of the issuer

(emphasis added)

The CSA has recently commenced a consultation process to determine if the nonindependence presumptions should be modified.

In the same way, the Act respecting the governance of state-owned enterprises (Quebec)⁷⁸ used at section 4 an approach similar to that of the CSA.

"4. At least two thirds of the members of the board of directors, including the chair, must qualify as independent directors in the opinion of the Government.

Board members qualify as independent directors if they have no direct or indirect relationships or interests, for example of a financial, commercial, professional or philanthropic nature, which are likely to interfere with the quality of their decisions as regards the interests of the enterprise.

A board member

(1) who is in the employ of the enterprise or one of its wholly-owned subsidiaries or has been in such employ in the three years preceding appointment to office,

⁷⁸ An Act respecting the governance of state-owned enterprises, CQLR c. G-1.02

(2) who is in the employ of the Government or a government agency within the meaning of section 4 of the Auditor General Act (chapter V-5.01), or

(3) whose immediate family member is a senior officer of the enterprise or one of its subsidiaries is deemed not to be an independent director."

(emphasis added)

The use of the concept of independence has suffered many excessive applications.

In practice, independence is characterized by the **capacity of a person to act with integrity**, **in a proactive manner and in the best interests of the legal person**. One may try to translate it by the absence of conflict of interests or circumscribe it with examples of non-independence as some statutes and regulations do. However, in the end, the moral values and his or her strength of character will determine whether a director exercises an independent judgment.

It is also important to note that **the occurrence of a one-time conflict of interests should not result in a director losing his qualification as independent** in the absence of an explicit presumption to the contrary in the incorporating statute of the legal person or the regulations governing it.

Among the factors **that may affect the capacity** of a director to exercise an independent judgment are the following:

- the desire of a director to **maintain his position** as director and to preserve it or obtain other similar positions; in the case of paid directors, such a desire may be motivated by the financial needs or appetite of the director in question;
- the desire to use the legal person as a **springboard** for his or her career or opinions;
- the **protection** of his or her personal **interests** or those of his or her employer, partners, family, or other close persons.

"<u>Reasonable</u>"

The adjective "reasonable" is used approximately 56 times in the Civil Code of Québec.⁷⁹

In the *Peoples*^{*80} case, the Supreme Court of Canada referred to it as a criterion for determining whether a director had complied with his duty of care:

"<u>The decisions they make must be reasonable business decisions in</u> light of all the circumstances about which the directors or officers knew or ought to have known."

(emphasis added)

⁷⁹ Civil Code of Québec, L.R.Q., c. C-1991

⁸⁰ Peoples Department Stores Inc. (Trustee of) v. Wise, 2004 SCR 68, par. [67]

Many laws and judgments used it to recognize the **defence of reasonable diligence** which a director may oppose to liability proceedings or a charge against him, whether or not it is based on a presumption of liability or guilt. For example, we refer to section 123(4) of the Canada Business Corporations Act^{81} :

"(4) **[Defence – reasonable diligence]** A director is not liable under section 118 or 119, and has complied with his or her duties under subsection 122(2), if the director exercised the care, diligence and skill that a reasonably prudent person would have exercised in comparable circumstances, including reliance in good faith on:

(a) financial statements of the corporation represented to the director by an officer of the corporation or in a written report of the auditor of the corporation fairly to reflect the financial condition of the corporation; or

(b) <u>a report of a person whose profession lends credibility to a</u> <u>statement made by the professional person</u>."

(emphasis added)

This concept involves the use of principles and means to make a decision or render a judgment. This is similar to **using plain old common sense** in a thoughtful way.

The characterization of a decision as reasonable involves:

- an analysis of the context and circumstances;
- an analysis of the process followed and the measures taken;
- a comparison of the measures taken by the director with the practices which are followed by a comparable board of directors.

As noted by the Supreme Court in the excerpt of *Peoples*' case⁸² referred to above, the reasonable character of the care of a director does **not** have to meet a **perfection standard**. We can add that the duty of care is an **obligation of means and not one of result**. Reviewing compliance therewith cannot be made in a vacuum. The **comparison** with the practices followed by comparable boards evidences the necessity for directors to get adequate information on the means used by other corporations which may be available in the specific context of the legal person of whom he is a director and the activities of that legal person.

« Fiduciary out »

This expression mainly describes the **contractual provisions** aiming to **enable a board of directors**, mainly that of a **reporting issuer**, to terminate its commitment to another corporation to recommend to its shareholders the acceptance:

• of an offer to purchase the shares they hold from that corporation; or

⁸¹ Canada Business Corporations Act, R.S.C. 1985, c. C-44, art. 123

⁸² Peoples Department Stores Inc. (Trustee of) v. Wise, 2004 CSC 68

- of a transaction for the sale or all or nearly all the assets of the legal person to that corporation; or
- another operation of the nature of an arrangement or merger between the legal person and this other corporation,

the whole in a context where a **better or superior offer** would be later made by a third party prior to the closing of the agreement with the co-contracting party.

The courts have recognized that such contractual provisions are necessary in order to allow directors to discharge what is known in common law as their fiduciary duties and, more precisely, to act in the best of interests of the legal person.

These **contractual provisions usually include** the following, among others:

- a definition of what would constitute a better or higher offer;
- a framework of the measures which may be taken by the board of directors of the legal person for soliciting or at least consider the offer of a third party;
- a right for the co-contracting party to equal the higher offer of the third party (i.e., a preference pact or right of first refusal); and
- a clause providing for the payment by the legal person of a termination indemnity to the co-contracting party representing a percentage of the amount of the proposed transaction ("break-up fee").

The courts and the regulatory bodies of the securities industry have determined that the **break-up fee** should comply with **limits** which do not in practice preclude the presentation of an higher offer by a third party. Thus, although the percentage of the indemnity may vary according the amount of the consideration offered, it should not exceed 5% and should usually be in the 2% to 3% range, according to recognized practices.

42. What is the relevance of meetings without management being present?

Management and the board of directors must **work together** to pursue the mission of the legal person and contribute to creating value. Without restricting this collaborative approach, external directors, that is, who are not members of the management team, should however **adopt the practice of meeting without management being present**. Those meetings are often called "closed-door meetings" or "meetings in camera".

The main purpose of such meetings is to allow directors to exchange on the improvements which management should effect in its relationship with the board in order that directors fully play their role, either generally or in respect of specific matters. These meetings also aim to promote freer expression of concerns or questions from one or several directors in respect of actions or omissions of management, the behaviour of some management members or the quality of the work of management members. The discussion which may follow the expression of these concerns or questions should allow to ascertain whether these concerns or questions are shared by the other external directors.

However, these meetings in camera should not be used to discuss matters that should be addressed in the presence of the chief executive officer. In order to avoid such an encroachment, it could be advisable to open the door to questions, remarks and suggestions

related to matters that were not addressed in the agenda before proceeding with the meeting in camera.

The chairman of the board or the **lead director** (independent) must well understand and summarize the results of the discussions and **discuss them with the chief executive officer** as soon as possible after the meeting. He must be transparent but must strive to do so in as positive a manner possible by mainly insisting on the items on which there was a consensus while also mentioning the other points.

The **frequency of these meetings** may vary according to the specific context of each board. For their part, the authors favour a **two-pronged formula**, that is, a short meeting of several minutes only after each formal meeting of the board and a longer, more in-depth meeting at least once a year on the occasion of the assessment of the performance of the board.

Furthermore it would be opportune and desirable, if not necessary in certain circumstances that **independent directors** meet not only without management being present but also **without the other external directors who are not independent being present**. In question # 42 we dealt with the concept of independence.

We wish to add also that the board or a committee of the board should **also meet without management being present**:

- the **external auditors** following the presentation of the financial statements to discuss, among other things, the collaboration received from management, the disagreements which may have occurred with the members of management as to the treatment or interpretation of some items, deficiencies which they may have identified in the context of the collection, treatment and internal audit of financial information and the quality of internal controls;
- **external compensation experts** on the occasion of making recommendations on management compensation;
- some other external experts to discuss their report or recommendations which relate to material aspects of the activities of the legal person for the purpose of obtaining a comfort similar to that sought from external auditors, as described above; so, in the context of a purchase or a merger, the board should meet the legal advisors, accountants, appraisers, environment specialists and other external experts who may have been involved in the due diligence or the seller or the other corporation which is a party to the merger.

43. <u>How should directors exercise their duty of care in respect of the approval of contracts and the certificates to be provided to public authorities or third parties?</u>

Directors should:

• validate the accuracy, completeness and sufficiency of the information and statements;

- **obtain adequate confirmations** from management and third parties who prepared such information and statements as to the process that guided the collection and confirmation of such information and statements; and;
- **verify the absence of conflicts of interests** of the persons who prepared the information and statements.

In the case of **reporting issuers**, the statutes, regulations and directives governing securities impose specific obligations in respect of information disclosure. The significant information and documents must be disclosed and any material change must be disclosed to the public in a timely manner. It is to be noted that most statutes governing securities in Canada stipulate that directors may be held liable to the investors in cases where misleading, incomplete or late information is disclosed on the secondary market.

Some statutes and regulations require that the boards of directors of reporting issuers and **other types of corporations** which are required to submit **reports or certificates to public authorities**, first approve these reports or certificates. This **approval** thus requires the exercise of **reasonable diligence** including the verifications mentioned at the beginning of this answer.

The same logic applies to the warranties and representations which the legal person is called upon to provide in some types of contracts with third parties, for example, material contracts such as arrangement agreements and sales contracts or purchase contracts of enterprises or real-estate. When these contracts must be submitted to the board for approval, directors must inquire about the correctness of these representations and guarantees and the absence of false or misleading representations. If the laws of Quebec apply, these contracts are governed by the provisions of the *Civil Code of Québec* pertaining to good faith, namely, articles 6, 7 and 1375. Therefore, the seller who would inaccurately represent that it holds all the permits required would be in violation of these provisions. Directors who would approve such a contract without requesting confirmations from management to this effect could find it difficult to establish the exercise of due diligence against liability proceedings by the purchaser.

44. <u>Is trading on the shares and securities of a corporation on the basis of confidential</u> information, which is not known to the public, permitted?

This **type of transaction** often constitutes **insider trading**, which may be a **prohibited act** and result in **civil and penal consequences** for the person who engages in it.

Accordingly, a person who, by reason of his or her relationship with a legal person, holds information about the legal person which is private and not known to the public:

- (a) **should not trade** on the securities of the legal person;
- (b) should not **disclose** this confidential information;
- (c) should **not assist** another person in trading on the securities of the legal person;

<u>prior to</u> the information becoming known to the public or having verified with the legal person or legal counsel if he or she can do so without incurring civil liability or becoming liable to penal sanctions;

Securities laws⁸³, the *Canada Business Corporations Act*⁸⁴ and the *Criminal Code* (Canada)⁸⁵ deal with this subject. The **relevant provisions** of these statutes **are not identical** and the conditions of application, burden of proof and available defences, as well as the sanctions vary from one statute to the other.

Most of these statutes govern trading on the securities registered with an exchange and thus, issued by reporting issuers.

Many statutes governing reporting issuers **confer insider status** to some persons (i.e. directors, officers, etc.) and impose on these persons some obligations, including that of filing **reports** on their holdings of the legal person's securities and their trading thereon. **Directors** of reporting issuers must **carefully read** the provisions which apply to them in this respect.

Under the *Criminal Code* (Canada), the criminal acts of "prohibited insider trading" and "tipping" cover both the securities of reporting issuers and those of private corporations.

"Prohibited insider trading

382.1 (1) A person is guilty of an indictable offence and liable to imprisonment for a term not exceeding ten years who, directly or indirectly, buys or sells a security, knowingly using inside information that they

- (a) possess by virtue of being a shareholder of the issuer of that security;
- (b) possess by virtue of, or obtained in the course of, their business or professional relationship with that issuer;
- (c) possess by virtue of, or obtained in the course of, a proposed takeover or reorganization of, or amalgamation, merger or similar business combination with, that issuer;
- (d) possess by virtue of, or obtained in the course of, their employment, office, duties or occupation with that issuer or with a person referred to in paragraphs (a) to (c); or
- (e) obtained from a person who possesses or obtained the information in a manner referred to in paragraphs (a) to (d).

Tipping

(2) Except when necessary in the course of business, a person who knowingly conveys inside information that they possess or obtained in

⁸³ See for example: Securities Act (Quebec) CQLR c. V-1.1 sections 89 et seq. and sections 187 et seq.

⁸⁴ See for example: *Canada Business Corporations Act*, RSC 1985 ch. C-44, sections 126 et seq.

⁸⁵ See for example : *Criminal Code* (Canada), RSC (1985) ch. C-46, section 342

a manner referred to in subsection (1) to another person, knowing that there is a risk that the person will use the information to buy or sell, directly or indirectly, a security to which the information relates, or that they may convey the information to another person who may buy or sell such a security, is guilty of:

- (a) an indictable offence and liable to imprisonment for a term not exceeding five years; or
- (b) an offence punishable on summary conviction.

Definition of inside information

(3) For greater certainty, an act is not an offence under this section if it is authorized or required, or is not prohibited, by any federal or provincial Act or regulation applicable to it.

(4) In this section, inside information means information relating to or affecting the issuer of a security or a security that they have issued, or are about to issue, that

- (a) has not been generally disclosed; and
- (b) could reasonably be expected to significantly affect the market price or value of a security of the issuer."

For **example**, the following situation would constitute **prohibited insider trading** under the Criminal Code (Canada) and section 13 of the *Canada Business Corporations Act* ⁸⁶in the case of a **private corporation**:

"Optima Inc. has only two (2) shareholders, including A, who is also the president and chief executive officer and B, who is an investor and is not involved in management. A received an offer to purchase assets of the corporation for a very generous price which he would be ready to accept. A does not inform B of this offer and his intention. Moreover, A makes an offer to B to purchase his shares at a price slightly over the book value, but materially under the fair market value that the shares will have, should the offer from the third party be accepted. B agrees to sell his shares to A and the sale of the assets of the corporation to the third party is completed."

Furthermore, the rules in the *Civil Code of Québec*⁸⁷ governing liability may possibly open the door to civil recourses in such circumstances.

45. <u>Are directors required to verify the creditworthiness of the legal person before approving some operations?</u>

Before approving some operations covered by the applicable incorporating statutes, directors **are required to verify the creditworthiness** of the legal person and **obtain**, in this respect, the confirmation of the chief financial officer of the corporation, of the external auditor or

⁸⁶ Canada Business Corporations Act, RSC 1985, c. C-44, art 131

⁸⁷ Civil Code of Québec, CQLR c. C-1991

another expert recognized by the incorporating statute and ascertain that **there is no ground to believe that the legal person will not meet the solvency criteria established by law** following the operation.

These operations include:

- the acquisition by the **legal person** of its own shares;
- the **redemption** by the legal person of its shares;
- the **reduction of the stated capital** of the legal person;
- the **declaration of dividends**;
- the issuance of shares as consideration for assets provided or services rendered whose fair market value is less that the amount of money which should have been paid if the shares had been paid for in cash.

As an example, section 42 of the Canada Business Corporations Act⁸⁸ reads as follows:

"Dividends

42. A corporation shall not declare or pay a dividend if there are reasonable grounds for believing that:

- (a) the corporation is, or would after the payment be, unable to pay its liabilities as they become due; or
- (b) the realizable value of the corporation's assets would thereby be less than the aggregate of its liabilities and stated capital of all classes."

In many cases, a **director** who approves such operations may be held **personally liable**, **solidarily** with the other directors who approved or are presumed to have approved the operation, to the legal person, its shareholders and creditors.

Accordingly, a **director** of a legal person **should inquire** with counsel for the legal person as to the rules applicable to the legal person in this respect.

46. <u>What importance should directors place on the assessment of the board?</u>

The **critical assessment** of the methods of functioning and of the performance of the organizations, the various bodies of these organizations and the natural persons working within them and those serving them constitutes a **recognized practice of sound management**. This assessment also goes hand-in-hand with a **sound culture of regularly reviewing** the objectives, plans, budgets, systems, processes and practices, which is recommended to organizations. Such assessments are part of an ongoing optimization process of the resources and continuous improvement of the legal person.

⁸⁸ Canada Business Corporations Act, RSC 1985, ch. C-44

There is **no legal obligation** to assess the board or, more precisely, its functioning and the performance of its members. However, the assessment of the board had been for many years considered to be part of **governance best practices**, as recently witnessed again by a document written by Yvan Allaire, Executive Chair of IGOPP, entitled "Enhancing the Dynamics of Boards of Directors" (the "**Report**"). The report may be viewed on the IGOPP website. It describes the **assessment methods** mentioned by seasoned directors.

Such an **assessment** of the board of directors particularly and preferably **should**, according to the authors :

- be made at least **once a year**;
- include a **written questionnaire** to which each director is asked to **anonymously** complete and whose answers are **summarized**;
- be completed by an assessment of the **board performance by management**;
- include, where possible, a meeting of each director with the chairman of the board;
- be the subject of a follow-up at a board meeting.

The assessment by management should preferably be communicated verbally to the chairman of the board and state the expectations of management respecting the board. The chairman of the board will then submit to the members of the board an appropriate summary of this assessment and expectations.

Other measures are also adopted by some boards, as described in the Report.

As to the questionnaire itself, it should:

- (a) include **closed questions** (i.e., general satisfaction by answering yes or no);
- (b) include **open questions** (i.e., suggested improvements or modifications allowing members to complete, qualify and supplement their answers to the closed questions.
- (c) **particularly cover** the functioning of the board and each of its committees, the performance of the chairman of the board, the performance of the legal person in implementing the strategic plan and in complying with its obligations, management's collaboration, the adequacy and quality of the training and information, the performance by the board of the various aspects of its mandate.

In the authors' experience, **open questions on suggested improvements** provide **interesting suggestions** and sometimes reveal some **unease** and **reservations** which are not readily apparent in the answers to closed questions. The **summary** of the answers should be first given to the chairman of the board, discussed with him, and then sent to all members of the board.

Lavery offers these assessment services.

47. <u>Is the ratification of by-laws, resolutions, acts and decisions of the board and</u> management at the meetings of shareholders or members necessary?

Many legal persons have adopted the practice of putting on the agenda of their meetings of shareholders or members the ratification of such by-laws, as well as resolutions of the board and acts and decisions of the board and management.

Such a ratification is only **necessary in the case of by-laws** (i.e., passing, amending or repealing) as well as resolutions and decisions which, by law, are required to be approved by the shareholders or members.

We will first discuss the **by-laws**. In the case of the NFPOs incorporated under Part III of the *Companies Act*⁸⁹, this obligation is found at section 91(3), which applies to these companies. The *Canada Business Corporations Act*⁹⁰, at section 103, the *Business Corporations Act* (Quebec)⁹¹, at section 113 and the *Canada Not-for-Profit Corporations Act*⁹², at section 152(2) include a similar obligation. Such a ratification requires a simple majority vote of attending members or shareholders, a quorum and a duly convened meeting.

Furthermore, some decisions must be made or ratified by members or shareholders pursuant to the law or regulatory or contractual requirements. Such is the case, for example, and to the extent required by the incorporating statute, of the decisions respecting the sale of a substantial part of the assets of the legal person, the merger with another legal person, amendments to letters patent or the incorporating document or the capitalization. It is therefore important to verify the rules applicable to a legal person under its incorporating statute as well as the by-laws and contracts that apply to it.

As to the ratification of the **other acts or decisions** of management and the board and the other resolutions of the board, such ratification, as noted by Paul Martel⁹³, [TRANSLATION] "*is not mandatory and is of a dubious effectiveness*". One may hardly maintain that it may bind the shareholders and members individually or exonerate officers and directors from their liability to all members or shareholders in this respect, unless each of them consents to it individually and explicitly.

Therefore, we do not recommend this practice and putting this subject on the agenda in respect of resolutions, acts and decisions which do not require the specific approval of the members or shareholders under the law or the by-laws themselves.

48. What should the mandate of a governance committee include?

For the purposes of answering this question, we will assume that the governance committee also acts as a nominating committee for directors.

⁸⁹ Companies Act, CQLR c. C-38

⁹⁰ Canada Business Corporations Act, RSC 1985, c. C-44

⁹¹ Business Corporations Act (Quebec), CQLR c. S-31.1

⁹² Canada Not-for-Profit Corporations Act, SC 2009, c. 23

⁹³ Paul Martel, *La Corporation sans but lucratif au Québec*, Éditions Wilson & Lafleur, pages 14 and 16

Generally, the governance committee should ensure that the legal person adopts and follows sound governance practices and make appropriate recommendations to the board in this respect.

More particularly, the governance committee should, among other things:

- (a) establish a description of **skills** and **profiles** that should be sought among the persons who may be invited to join the board;
- (b) establish a **list of potential candidates** having the skills and profiles sought to sit on the board;
- (c) establish a **procedure for assessing the functioning of the board** and propose the recommendations for improving such functioning on the basis of the results of the assessment;
- (d) **prepare** or regularly **review** draft **by-laws** and resolutions and administrative policies, including the mandates of the various bodies;
- (e) propose or revise an **agenda template** and a **minutes template** for the meetings of the board and recommend the documentation which should be submitted to the board by management;
- (f) develop and recommend the implementation of **training programs** intended for directors;
- (g) develop and recommend the **protection and indemnification** package to be provided to **directors** against the risks of having suits or other recourses instituted against them or involving them based on their participation as directors;
- (h) except if another committee, for example, a deontology or conduct committee of the board assumes the responsibility therefor, propose a code of conduct applicable to directors and officers and a procedure for its application, management and follow-up and ensure the application, management and follow-up thereof;
- except if the mandate has been entrusted to another committee of the board, ensure that a crisis management policy and procedure is developed and implemented;
- (j) propose a procedure for disclosing personal engagements and relationships of directors not directly related to the legal person and the actual and apparent conflicts of interests which may occur as well as a management and follow-up procedure and monitor its application, management and follow-up;
- (k) propose a **whistleblowing procedure** protecting whistleblowers and monitor the application thereof;

- (l) unless these mandates are entrusted to another standing committee or an ad hoc committee:
 - **deal with** the cases of conflicts of interests
 - follow-up on denunciations
 - deal with the alleged violations to the Code of conduct
 - where a crisis occurs, coordinate the participation of the board to crisis management;
- (m) conduct an individual and confidential consultation of the board members and principal officer, if he or she is not a member of the board, on the choice of the chairman of the board and make the appropriate recommendations to the board in this respect without these recommendations preventing any other proposal from the board.

49. What is the role of the board respecting actual and potential crises?

By crisis affecting a legal person or its operations, we mean the sudden occurrence of an incident or event which is outside of the ordinary course of business, which disrupts the operations of the legal person or materially affects its credibility or reputation.

Let's think about the floods of spring 2017 in Quebec and Ontario, the ice storm, the sponsorship scandal, the uncovering of corruption in the construction industry, the fire at the duck breeding and processing facilities at Brome Lake, the cases of contamination of food products, Enron and others.

A crisis may result from external causes as well as internal behaviours or deficiencies.

Therefore, a crisis is a risk which must be managed by the legal person. We discussed risk management in another bulletin⁹⁴ and in response to question # 27.

In summary, the board of directors should see to it that :

- (a) management **adopts reasonable prevention measures in respect of crises** that may originate from the corporation itself;
- (b) management implements a **crisis management protocol**;
- (c) upon a crisis occurring, the board will be adequately, regularly and completely informed ("monitoring") and see that reasonable and appropriate measures are taken in the best interest of the legal person acting as a socially responsible person, by drawing on the guide referred to below in this answer.

As part of a conference held on May 5, 2016, organized by Lavery and entitled "Corporate Integrity: Are you well equipped?", two speakers discussed more specifically the topic of crisis management and the measures that should be considered and taken by legal persons. Their presentations and those of the other lecturers became the basis for a bulletin entitled

⁹⁴ "Directors and Risk Management", May 2011, André Laurin and André Vautour - see Lavery Website

"Corporate Integrity: Are you well equipped?", available on the Lavery Website at the "Corporate and Business Integrity" page⁹⁵. We reproduce *in extenso* the relevant excerpts of this bulletin below:

« Crisis Management

- 11. Crisis management must be coordinated and effective.
- 12. Crisis management **should address** the **concerns** from within the legal person as well as those raised by the media and stakeholders (shareholders, members, clients, customers, suppliers, communities, etc.).
- 13. Crisis management preparation forms an integral part of risk management.
- 14. Among others, the following measures should be implemented both internally and externally:
- a) inform the **board of directors** and management immediately, report to them on a regular basis and obtain their approval as to the orientations and measures
- b) collect, validate and protect the **information**, particularly by obtaining advice from legal counsel on ways to **protect your rights and privileges**, including the right to professional secrecy
- c) call upon internal and/or external **specialists** (public relations and communications experts, lawyers, etc.) as soon as possible
- d) notify **insurers** forthwith and avoid taking actions or make statements which may invalidate your insurance coverage
- e) entrust the coordination of the entire operation to a person responsible
- f) identify a **spokesperson**, **avoid leaks** and ensure that no other employee talks to third persons without approval or assistance
- g) **communicate** in a transparent and honest manner the state of the situation, the measures taken and those considered
- h) quickly consider the option of conducting an **independent investigation** and determine who should be entrusted with it
- i) take all reasonable means
 - to protect the employees and stakeholders who may be affected and

⁹⁵ Bulletin entitled "Corporate Integrity: Are you well equipped?" on the "Corporate and Business Integrity" page of our Lavery Website

- to remedy problems while ensuring that they will not occur again
- consider the option of suspending any employee who is accused or suspected of having participated in a criminal act or an offence, taking care to respect the employee's rights; and
- k) keep in mind the preservation or, according to the case, the restoration of the **trust of stakeholders** in the legal person
- 15. In *respect of regulatory authorities*, among others, the following *additional measures* should be taken:
- a) **cooperate** honestly while **preserving your rights**, including the right to a full answer and defence in the context of the investigations and proceedings and the right to professional secrecy and other privileges
- b) secure a **copy of your documents** and tools necessary for a full answer and defence and the continuation of your operations
- c) review the precedents as well as the possible sanctions and develop a **strategy** for managing the relation with the regulatory authority; and
- d) **assess** the benefits and disadvantages of a quick **settlement** as well as the chances of success of a **contestation** and then take the appropriate decisions with the prior approval of your insurers, if required
- 16. In respect of the media, among others, the following additional measures should be taken:
- a) determine the **message** to be communicated and restrict yourself to it
- b) determine the media and **persons** from the media whom it is **preferable to contact**
- c) prepare and issue press releases
- d) make a **resource person** available to the media; and
- e) monitor the media
- 17. In respect of customers, distributors and suppliers, in the case of a defective or contaminated product, among others, the following additional measures should be taken:
- a) assess the **risks of damages** or problems to health and property, as well as **reputational issues**
- b) quickly **determine** the cause and source of the problem

- c) establish the chain of contacts of the product
- d) adequately and promptly **inform** the **potential victims** as well as all persons in the chain by providing full information on the preventive measures these persons should take
- e) **if the problem originates from a supplier**, determine and implement replacement solutions; and
- f) determine the other measures to be taken, including a **possible product recall**, while reviewing with care the legal consequences of each measure considered"

50. <u>What is an oppression remedy for abuse by a legal person and in what circumstances can it be instituted against a director?</u>

We dealt with the oppression remedy in the context of a prior bulletin⁹⁶ which summarized the obligations of directors in light of the Peoples⁹⁷ and BCE, Supreme Court of Canada decisions⁹⁸.

We also dealt in answer to question # 23 of the risks of liability and of being found guilty facing directors. However, we only very briefly mentioned injunctive relief and the oppression remedies. This question deals with the latter.

Legislative and case law sources of the oppression remedy

Section 241 of the *Canada Business Corporations Act*, section 450 of the *Business Corporations Act* (Quebec) and section 253 of the *Canada Not-for-profit Corporations Act* give the right to the court to make an order to rectify the abusive conduct of a legal person or any of its affiliates. It is to be noted that case law has interpreted section 33 of the *Code of Civil Procedure* (Quebec)⁹⁹ as granting the Superior Court of Quebec the power to rectify abuse, thus allowing a remedy which is at least partly similar against legal persons incorporated under incorporating statutes which do not specifically provide for an oppression remedy.

Criteria or conditions for exercising the remedy

The **main characteristics** of the remedy are as follows:

- the plaintiff must be a securityholder, a member, a director or an officer or a creditor, (but only in this latter case under the *Canada Business Corporations* Act and the *Canada Not-for-profit Corporations Act*) of the legal person who is the victim of abuse of power by the legal person or any of its affiliates;
- the court seized with the remedy may make any order to rectify the matter complained of, as it deems appropriate, including ordering that the persons who suffered injury be compensated;

⁹⁶ Directors' duties in light of the Peoples and BCE decisions, September 2009

⁹⁷ Peoples Department Stores Inc. (Trustee of) v. Wise c. Wise, 2004 SCC 68

⁹⁸ BCE Inc. v. 1976 Debentureholders, 2008 SCC 69

⁹⁹ Code of Civil Procedure, CQLR c C-25

- the order may be made not only against the legal person or one of its affiliates, but also and in some circumstances, against one or more directors or officers who contributed to the abuse;
- the remedy must be based on unfair behaviour against, and have caused harm, to the complainant;
- the burden of proof lies with the complainant, who must prove:
 - (a) that he had **reasonable expectations** as security holder, member, director or officer of the legal person and
 - (b) that such reasonable expectations was frustrated by the behaviour of the legal person or that of an associate of the legal person, which may be considered as abuse, unfair prejudice or omission to take into account a relevant interest of the complainant;
- in the application of this two-pronged test, the Supreme Court of Canada in the case of Wilson v. Alharayeri¹⁰⁰ (the "Wilson case") referred to many principles or situations which should guide the courts in the case of section 241 of the Canada Business Corporations Act¹⁰¹, namely:
 - 1° the oppression remedy request must in itself be a **fair way of dealing with the situation**;
 - 2° the order should go no further than necessary to rectify the oppression;
 - 3° the order may serve only to vindicate the reasonable expectations of the complainant;
 - 4° in exercising its remedial discretion, the court should consider the **general corporate law context**.

These principles or situations should also strongly guide the courts when the remedy is instituted under the other legislative provisions referred to.

Remedy against a director or an officer

As previously indicated, the remedy may also be instituted **against a director or officer**. Such was the case in the above mentioned decision of the Supreme Court of Canada in the case of *Wilson c. Alharayeri*.

Altough concluding that neither the existence of a **personal benefit** nor the bad faith of a director against whom an order is sought are **necessary conditions** for finding the director liable, the Supreme Court nevertheless concluded in this Wilson decision that both **elements** "**remain hallmarks** of conduct properly attracting personal liability".

¹⁰⁰ Wilson v. Alharayeri, 2017 SCC 39

¹⁰¹ Canada Business Corporations Act, RSC 1985, c C-44

In this same judgement, the Supreme Court took care to remind the duty to consider the general corporate law context in the application of the criteria:

"[55] ... director liability cannot be a surrogate for other forms of statutory or common law relief, particularly where such other relief may be more fitting in the circumstances (see, e.g., Stern v. Imasco Ltd. (1999), 1 B.L.R. (3d) 198 (Ont. S.C.J.))."

(emphasis added)

Conclusion

It should simply be noted that the oppression remedy is possible, including against a director or officer personally. However, many criteria and conditions, from legislation and case law, must be complied with or met. Lastly, as it is an equitable remedy, the court has broad discretion within some parameters.

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