

## Valérie Boucher

### Partner

Valérie Boucher is a partner in Lavery's Business law group. She has acted in various share and asset sales and acquisitions and played an important role in the reorganization of numerous small, medium, and large businesses.

She also represents entrepreneurs and investors in the acquisition of interests in private issuers and advises entrepreneurs on various legal issues related to their businesses.

Ms. Boucher drafts and negotiates commercial agreements of all kinds, including subscription agreements, shareholder agreements, partnership agreements, joint ventures and strategic alliances, confidentiality agreements, service contracts, as well as stock option plans for private companies.

Ms. Boucher also has in-depth knowledge of the law governing the various types of trust and authored the 20<sup>th</sup> fascicule of the encyclopedia *JurisClasseur Québec - Biens et publicité des droits*, published by LexisNexis, dealing with the Québec law of trust, also individually published in the Thema Collection of *JuriClasseur Québec*.

Finally, Ms. Boucher advises non-profit organizations on various legal issues and participates in their creation.

### Representative mandates

- Draft and negotiate letters of intent and final agreements for share and asset sales and acquisitions
- Counsel Gesca Ltd. in connection with the sale of regional newspapers to Le Groupe Capitaux Médias Inc.
- Counsel Propriétés numériques Square Victoria Inc. in connection with the sale of w.illi.am/ (a digital agency) to Valtech
- Counsel a road transport company in connection with



### Partner, Lawyer Montréal

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#### Languages

English  
French

#### Practice areas

**Mergers and Acquisitions**

various business acquisitions in that industry

## SME

## Business Succession

Represent sellers in the sale of a controlling interest in a technology company in the pharmaceutical industry to Novacap Technologies III

Participate in the acquisition of the Montréal Canadiens hockey franchise, the Bell Centre, and related companies by a group of investors headed by the Molson brothers

Counsel start-up companies seeking financing from venture capital firms and angel investors

Counsel shareholders of private companies on the conclusion of shareholder agreements

Counsel the buyer in a shareholder buyout

Implement limited partnerships for a company in the health care sector

Draft legal documentation for an estate freeze and create a family trust (in the context of an inter-generational business transfer)

Draft commercial agreements, adapting them to the needs of corporations (general terms and conditions of purchase or sale, service contracts, etc.) for use in the course of business operations

## Education

B.C.L., LL.B., With Great Distinction, McGill University, 1997

## Boards and Professional Affiliations

Secretary of Finance Montréal – Québec's financial cluster, since its creation in November 2010

Member of the board of directors of the *Société Alzheimer Rive-Sud*, 2010 to 2016

Member of the board of directors of the *Centre de prévention de la violence familiale Générations*, 2005 to 2009

Member of the *Barreau du Québec* since 1999