

## Isabelle P. Mercure

Co-Managing Partner, Sherbrooke office

Isabelle P. Mercure is a co-managing partner of the Sherbrooke office and a member of our Business transactions and Tax law groups. Her practice focuses mainly on corporate law, trust law, and tax law.

Ms. Mercure has extensive experience in mergers and acquisitions, corporate reorganizations (intergenerational transfers), integrating shareholders, protecting assets, as well as tax and estate planning.

She is called upon to negotiate and draft various business agreements, including shareholder and partnership agreements, in the context of the purchase, sale, or combination of businesses of all sizes and in various economic sectors.

In recent years, Ms. Mercure's expertise has been sought by many physicians, pharmacists, dentists, and other health professionals for the incorporation of professional practices, the implementation of trusts, asset protection, and the transmission of estates and assets. She is frequently called upon to assist with the organization, reorganization, and purchase/sale of pharmacies and medical or dental clinics. She also acts as legal counsel for many physician partnerships in Québec, each including between ten (10) and four hundred (400) physicians practicing in hospitals and clinics.

Ms. Mercure has been invited by the *Association de planification fiscale et financière* (APFF) to lecture on corporate law, shareholder agreements, and the incorporation of professionals. She is also a member of the Regional activities committee of the APFF for the Sherbrooke region. She co-authored an article titled *Étude de cas – Incorporation des professionnels* [Case study – Incorporation of professionals], which was published in the conference proceedings of the APFF.



## Distinctions

 *The Best Lawyers in Canada* in the field of Tax Law, since 2025

 *The Best Lawyers in Canada* in the field of Trusts and Estates, since 2024



## Education

■ M.Fisc., *Université de Sherbrooke*, 1996

■ LL.B., *Université de Sherbrooke*, 1994

## Boards and Professional Affiliations

■ *Association de planification fiscale et financière (APFF)*

■ Canadian Tax Foundation

■ Membre du conseil d'administration du Centre de transfert d'entreprise du Québec (2022-...)

■ Vice-présidente (2024-...)